

Prebid Representations/Queries with Response for Ambulance Tender

Ref Tender Enquiry No: HLL/PCD/CATS/NCT-01/13-14 dated 26.08.2013; 2nd Prebid held on 30.09.2013.

Sl. No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
1	Bafna Healthcare	Section-I, Point 2(iv) of page 2	Page 2: Closing date & time for receipt of tender: 21.10.2013 at 15.00 Hrs.	We request you to please allow minimum 30 -45 days for the tender submission from the date of next Corrigendum after the second Pre bid to be held on 30.09.2013, because we have to coordinate with OEM vehicle manufacturer, Medical equipment supplier and lot of other vendors and many issues have to be addressed for preparing the bid.	Request considered for changes please see amendments
2	Bafna Healthcare	Section-III Point 4 (i) of page 4	Performance Security: Initially valid for a period of minimum 43 months	Performance Security: Should be valid for a period of minimum 30 months, as it was demanded in original bid.	No further change considered
3	Bafna Healthcare	Section-III Point 7.4 of page 4	If the supplier tenders the goods to the purchaser's inspector for inspection at the last moment without providing reasonable time (i.e. 15 days prior to expiry of contract delivery period) to the inspector for completing the inspection within the contractual delivery period, the inspector may carry out the inspection and complete the formality beyond the contractual delivery period at the risk and expense of the supplier. The fact that the goods have been inspected after the contractual delivery period will not have the effect of keeping the contract alive and this will be without any prejudice to the legal rights and remedies available to the purchaser under the terms & conditions of the Contract.	Inspection notice period should be reduced to 5 days maximum; otherwise the delivery time will be reduced by 15 days i.e. we have to supply the ambulance 15 days in advance as per allowed delivery period. Alternatively we suggest to consider inspection call date as the delivery date for the purpose of calculation of delivery period/ LD	No further change considered
4	Bafna Healthcare	Section-III Page 4	EMD/PG: The intending tenderer (s) shall have to deposit an amount of Rs.46 (forty Six Lac's only)	We are a small scale unit registered under SSI/NSIC in HARYANA. If we participate in this tender as a lead partner please confirm do we need to submit EMD/PG. As per Government notification NSIC certificate with Monetary limit is acceptable in lieu of EMD and performance Guarantee, as being followed in most of the State Government tenders.	It has already been clarified & response uploaded in website in 1st Prebid Response in sl no 72 as reproduce below: - <i>NSIC registered bidder may be exempted from paying EMD amount provided the certificate specifies that bidder is a manufacturer of "fully fabricated Ambulances"</i>

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5	Bafna Healthcare	Section -III Point 17.1 of page 27 of original Tender	Page 27: Payment Terms: 80% on delivery and balance 20% on acceptance and commissioning	As per standard Government terms 90% payment should be released on Pre dispatch Inspection and balance against final delivery since the project involves huge funds, it would be a support to SSI unit by Government of Delhi.	There will be no change in payment terms. However, if desired by the bidder, an inland LC for 100% order value may be opened and LC opening and amendment cost shall be borne by the bidder.
6	Bafna Healthcare	Section-III Point 7.4 of page	The purchaser's/consignee's contractual right to inspect, test and, if necessary, reject the goods after the goods' arrival at the final destination shall have no bearing of the fact that the goods have previously been inspected and cleared by purchaser's inspector during pre- despatch inspection mentioned above.	The Clause should be deleted; otherwise what would be the authenticity of inspection done by the committee at the tenderer premises. The purchaser's / consignee's should have the contractual right to inspect, test and, if necessary, reject the goods after the goods' arrival at the final destination only if there is any contradiction or any change is observed between the goods inspected at site of tenderer and goods supplied to the purchaser	Request considered for changes please see amendments
7	Bafna Healthcare	Section-III Point 12.2 of page 5	Page 5: Comprehensive Warranty warranty on fabrication and all other equipment including medical equipment b. Warranty will be inclusive of all spares, cables, accessories including rubber, glass items etc. But exclusive of Tyre's and Batteries.	A. Comprehensive warranty cannot include replacement due to mis- handling / improper usage or breakage. b. The consumables and accessories including plastic parts, cables etc. are not covered under standard/ comprehensive warranty globally by any of the manufacturer. So we request you to exclude Plastic parts, consumables, Cables and probes etc. from the scope of comprehensive/Standard warranty and No warranty on breakage and mishandling.	No change considered. Kindly refer GCC Clause 12.1.

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8	Bafna Healthcare	Section-V Point no. Part-II of page no. 7	Required delivery Schedule: a. 60 days from the date of "Notification of award" prototype to be submitted to CMVR compliance inspection agency.	Amendment required: a. It should be revised as 120 days from the date of "Notification of award" prototype to be submitted to CMVR compliance inspection agency, since this is a customised requirement to be specially developed as per tender specifications which require development of many new components, tooling, Jigs and Fixtures. Moreover the new developments have to be maintained for 8 years so the department should give at least 120 days for prototype development. b. The development of ABS mould itself will take minimum 90 days .The allowed prototype delivery time is only favouring the company who has already developed the ABS mould according to the tender specifications. If Department is keen on having the prototype within 60 days (Less 15 days inspection notice period) effectively 45 days than Superior quality, Gel coat finish, fire retardant FRP interior as per IS-6746 or latest should be accepted.	No change considered
9	Bafna Healthcare	Section -V Page 10	Equipment for ALS and BLS Ambulances: 11. Added Para Page 50: The following items were excluded from European CE or US FDA certification: (a) Foldable Carrying Chair (b) Stethoscope (c) BP Apparatus (Manual) (d) Pupillary Torch (e) Thermometer (Digital) (f) Pneumatic Splints (g) EMT Shears (h) Artery Forceps 6" (i) Toothed Forceps 6" (j) Magill's forceps (k) Kidney Tray (l) First Aid Kit Bag (m) Search Light (n)Rescue Equipment. (o) Laryngoscope with blades All the above mentioned items will be as per ISI/BIS standards	Please provide names of at least three companies manufacturing ISI/BIS standard for Rescue tools and search light with model numbers complying the tender specifications and we request you to allow CE/BIS/ISI for the balance desired equipment under section 11 of added paragraph	Request considered for changes please see amendments

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10	Bafna Healthcare	Section-V of page no. 10	<p>12. Added Para Page 50: The following equipment & accessories will be European CE or US FDA certified:</p> <p>(a) Oxygen Delivery System (b) Ambulance Cot (c) Scoop Stretcher (d) Spine Board (e) Bi-Phasic Defibrillator cum Cardiac Monitor with recorder (f) Pulse Oximeter (g) Automatic External Defibrillator (h) Transport Ventilator (i) Oxygen Flow Meter with Humidifier (j) Suction Pump (Manual & Handheld) (k) Suction Pump (Electronic) (l) Self-inflatable Resuscitation Bags (m) Mouth to Mask ventilation device (n) Oxygen Cylinder (Portable) (o) Syringe Infusion Pump (p) Nebulizer</p>	<p>Please give us names of at least three companies along with their model numbers manufacturing European CE or US FDA certified Medical equipment complying with the tender specifications specially for:</p> <p>(a) Oxygen Delivery System (b) Ambulance Cot (With suitable loading platform) (f) Pulse Oximeter (h) Transport ventilator (i) Oxygen Flow Meter with Humidifier (p) Nebulizer (o) Syringe pump</p>	<p>Many equipment manufacturer companies having European CE or US FDA certified equipments. Bidder may do market research for the same.</p>
11	Bafna Healthcare	Oxygen Delivery System	<p>Page 10: Oxygen Delivery System The Patient cabin must have a digital display for oxygen supply status. Amended as: The Patient cabin must have a digital/mechanical display for oxygen supply status</p>	<p>This amendment is in contradiction to Para 1 Page 45 of original Tender “ changing from one cylinder to the other should not affect the distribution pressure in any way and this changeover should occur automatically” This also should be amended to : “ changing from one cylinder to the other should not affect the distribution pressure in any way and this changeover should occur automatically/Manually”</p>	<p>Request considered for changes please see amendments</p>
12	Bafna Healthcare	Electrical Systems	<p>Page 46: Electrical Systems: A permanently fitted automotive grade battery charger should be provided to enable charging of the supplementary batteries via external 220V AC supply whenever connected. A recessed external charge port with spring loaded lid (at least IP65 certified) suitable for connecting the external 220V AC power supply should be provided on the exterior of the vehicle at a suitable place. A 10 Meter length, Three (3) core, 10 gauge / equivalent charging wire with high quality male three pin ends to be provided. This wire should be housed at a suitable and easily accessible location in the ambulance.</p>	<p>As per our understanding ambulances currently being used in India have dual power source 220V AC and 12V DC. Whereas the desired specification require only 12V DC power source inside the ambulance as 220V AC converter /Inverter is not specified. Please confirm that only single circuit of 12V DC is required, and 220 V AC for charging of supplementary battery is required</p>	<p>It is clarified that 220V AC supply in patient compartment is not madatory. However, 220V AC circuit for charging of battery is mandatory.</p>

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13	Bafna Healthcare	Ambulance Cot	Page 50: The stretcher should load seamlessly and no manual intervention via a vis the locking mechanism, wheels, etc. should be required after loading in the ambulance to close the rear doors. The stretcher should be able to be guided in and out of the ambulance without any part of the stretcher (including the legs) striking any part of the ambulance body including the rear footstep. The loading angle of the stretcher should not be more than 16 degrees. If required, a suitable loading platform may be provided to ensure the same.	If suitable loading Platform with ramp is being used, In that case ramp has to be folded manually. Please clarify the folding of ramp would be acceptable or it would be considered as manual intervention before closing of rear door.	It is clarified that manual intervention for folding of ramp, release of locks for loading/unloading of stretcher is permitted.
14	Instromedix	Patient Compartment	Page 42: The length of the patient compartment measured from partition to the inside edge of the rear loading door at the floor level shall be at least 3100 mm. The length should provide at least 640mm and not more than 760 mm of unobstructed space at the head of the primary patient, when measured from the face of the backrest of the Doctor's/Paramedic's Seat to the forward edge of the stretcher. The minimum width of the compartment when measured at the centre point of the patient compartment shall be not be less than 1500mm and should provide 460 ± 150mm clear aisle walkway between stretcher / cot and the base of squad bench, with the cot located in the street side (non-centred) position. The patient compartment shall provide at least 1520 mm height over the primary patient area, measured from floor to ceiling panels.	Patient compartment dimension should be precise & whereas maximum limits are defined minimum limit should also be defined	It has already been clarified & response uploaded in website in 1st Prebid Response in sl no 23 as reproduce below. - <i>"Minimum limit for patient compartment has been provided in Tender Documents (Page No-42). The minimum limit of the vehicle has not been restricted, however it should meet the patient compartment requirement."</i>
15	Instromedix	Patient Compartment	Page 42: the interior panelling of the patient compartment including sidewalls, partition between patient cabin and driver cabin, roof, door panels and all other surfaces in the patient compartment should be made from long life superior quality UV-resistant ABS unless mentioned otherwise.	This should be open to either ABS/FRP	It has already been clarified & response uploaded in website in 1st Prebid Response in sl no 25 as reproduce below. - <i>"Original documents stands unchanged"</i> .
16	Instromedix	Air Conditioning	Page 45: The AC unit should be installed at a suitable location in the patient cabin to ensure there is no congestion in the driver/patient cabin. With all windows & doors closed, the system should be capable of lowering the cabin temperature to a maximum of 26 degrees Celsius within 30 minutes from 35 degrees Celsius ambient temperature. The gas used for Air conditioning should be environment friendly as per International regulatory requirements. The engine idling rpm should be so designed and tuned to fulfil the requirements of AC Unit.	It is almost impossible to check A.C function in Normal Condition.	It has already been clarified & response uploaded in website in 1st Prebid Response in sl no 38 as reproduce below:- <i>"Air Conditioning will be tested by the QMVR certified testing agency. For this the supplier has to inform the testing agency with the specifications"</i> .

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17	Instromedix			Any standard Mount of good quality should be allowed. Very Few rather only one or two Equipment OEM manufacturers have their own mount otherwise it is always outsourced. Moreover only heavy equipment like patient cot etc. need to have EN 1789 mounts.	It has already been clarified & response uploaded in website in 1st Prebid Response in sl no 27 as reproduce below:- "EN 1789 certified mounts are mandatory in Ambulance cot, Bi-Phase Defibrillator cum Cardiac Monitor with recorder and Transport Ventilator only. Any standard Mount of good quality will be allowed for the other equipments".
18	Instromedix	Tender Process	Tendere must be a OEM of Vehicle or its authorized agent or legally incorporated consortium of OEM & Fabricator	Two separate tenders should be floated one for Vehicle and second for fabrication work with equipment especially because warranty on the Vehicle is provided by OEM and for fabrication/equipment by the fabricator	It has already been clarified & response uploaded in website in 1st Prebid Response in sl no 29 as reproduce below:- "Original stands unchanged for this clause."
19	Spencer India	Suction Pump (Manual & Hand Held)	Page 53: Non disposable container -500 ml connecting jar made out of polycarbonate with overfilling valve Amended as: Page 53: Non disposable and autoclavable container of minimum 250 ml connecting jar made out of polycarbonate with overfilling valve	Kindly change the requirement of jar from Non disposable/reusable to disposable also as maximum manufacturers are having disposable jars and it will allow maximum companies to participate in the tender, only 1 company seems to have the required polycarbonate reusable jar for manual hand suction	No change considered
20	Spencer India	Self inflating resuscitation bags	•Page 53: Hand operated, self-re-expanding bags (2L, 1L & 500ml sizes), with oxygen reservoir/accumulator, clear mask (adult, child, infant and neonate sizes); valve (clear, disposable, operatable in all weather conditions)	Kindly change the capacity of the bags from (2L, 1L, 500ml) to minimum (1500 ml, 500 ml, 200 ml) in adult, paediatric and neonatal sizes as the sizes asked in the tender specifications are not commonly available. This change would allow maximum manufacturer's to participate in the tender	Request considered for changes please see amendments

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21	Spencer India	Manufacturer's Authorization Form – Section – XII	Page 69	Kindly clarify that as per the manufacturer's authorization form in the tender, one medical equipment manufacturer can authorize only 1 bidder or it can authorize multiple bidders also for the similar medical equipments	Manufacturer's authorization form is meant for Authorisation to the bidder quoting as an agent to the manufacturer of the whole Ambulance as mentioned in Qualification Criteria (point no. 1). This is not required for individual parts of the Ambulance. This has been clarified during prebid meeting.
22	Force Motors	Qualification Criteria	Page 61: The tenderer must be a OEM of Monocoque / Chasis Vehicle Manufacturer or its authorized agent with experience of supplying ambulance for the last three completed financial years are eligible to quote. Or A legally incorporated consortium of OEM of Monocoque / Chasis Vehicle Manufacturer with a "Specialist Vehicle (Ambulance) Fabricator" and / or "Medical Equipment Supplier".	Kindly inform OEM can give authorization to more than one agent for participation in the tender on behalf of OEM.	No change considered
23	Force Motors	Tender Process		As a OEM of Monocoque vehicle Manufacturer, it is very difficult for us to quote with Medical equipments. Considering this kindly waive off supply of Medical equipments from tender and tender should be with vehicle + fabrication only	It has already been clarified & response uploaded in website in 1st Prebid Response in sl no 87 as reproduce below- "Original documents stands unchanged."

Sl. No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
24	Force Motors	Warranty	<p>Page 36, Para: 1. Comprehensive Warranty: The Comprehensive warranty of vehicle shall remain valid for a period of 3 (three) years or 3 (three) lac kilometres , whichever is earlier and 3 years Comprehensive warranty on fabrication and all other equipments including medical equipments</p> <p>Ammended as: Page 36, Para: 1. Comprehensive Warranty: The Comprehensive warranty of vehicle shall remain valid for a period of 3 (three) years or 3 (three) lac kilometres , whichever is earlier and 3 years Comprehensive warranty on fabrication and all other equipments including medical equipments. The battery & tyre of the vehicle will be excluded from Comprehensive warranty.</p>	<p>It is very difficult to provide comprehensive warranty of 3 years or 3 lacs Kms whichever is earlier for BS-IV vehicles. Also it is very difficult to provide warranty on wear and tear parts, consumables items, all spares, cables, accessories including rubber, glass items. Considering this warranty on ambulances should as per DGS&D or as per Manufacturer standard warranty terms and conditions.</p>	<p>As per warranty clause defined at GCC clause no 12.1 in Tender Enquiry Documents.</p>

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25	Force Motors	After Sales Service	<p>Page 36, Para: 2. After Sales Service: After sales service centre should be available at the city of New Delhi on 24 (hrs) X 7 (days) X 365 (days) basis. Complaints should be attended properly, maximum within 8 hrs. The service should be provided directly by Tenderer. Undertaking by the Principals that the spares for the equipment shall be available for at least 10 years from the date of supply.</p> <p>Page 36, Para: 2. After Sales Service: After sales service centre should be available at the city of New Delhi on 24 (hrs) X 7 (days) X 365 (days) basis. Complaints should be attended properly, maximum within three (03) working hrs. The service should be provided directly by Tenderer. Undertaking by the Principals that the spares for the equipment shall be available for at least 10 years from the date of supply.</p>	<p>Kindly waive of following clause: - Page No. 26, 12.4 Upon receipt of such notice, the supplier shall, within 8 hours on a 24(hrs) X 7 (days) X 365 (days) basis respond to take action to repair or replace the defective goods or parts thereof, free of cost, at the ultimate destination. Repairing/rectification of all vehicles should be at Dealership.</p>	<p>In case the vehicle is mobile, it may be taken at the local service dealer and in case it is immobile it may be towed to the local service dealer at the cost of bidder, within 3 working hours as per clause 12.4 of GCC. For Medical Equipment, bidder has to acknowledge the problem in 3 working hours and has to attend the problem in 8 working hours. All complaints will be lodged by nodal officer appointed by the consignee.</p>
26	Force Motors	Uptime Warranty	<p>Page 26: Page 36, Para: 4.6. There will be 98% uptime warranty during CMC period on 24 (hrs) X7 (days) X 365 (days) basis, with penalty, to extend CMC period by double the downtime period.</p> <p>Ammended as: Page 36, Para: 4.6. There will be 95% uptime warranty during CMC period as specified in GCC clause 12.10. Time for scheduled maintenance shall be excluded for computation of uptime warranty. Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract.</p>	<p>Kindly waive of following clause: - Page No. 26, 12.10 Uptime Warranty: During the warranty period, bidder shall maintain 95% uptime of the ambulance calculated on annual basis. Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract.</p>	<p>In case of exceptional circumstances, like accident, damage by crowd, etc. the bidder may seek exempting downtime calculation which may be at the discretion of the Director, CATS</p>
27	Force Motors	CMC (Comprehensive Annual Maintenance Contract)	<p>Page 36: The Tenderer shall provide five year Comprehensive Annual Maintenance Contract after the completion of comprehensive warranty period on Complete Fabrication work and all equipments mentioned in the Technical Specification in Section-V of the tender documents except vehicle.</p>	<p>Kindly waive of following clause: - Page No. 36, 4 The Tenderer shall provide five year Comprehensive Annual Maintenance Contract after the completion of comprehensive warranty period on Complete Fabrication work and all equipments.</p>	<p>No Change considered</p>

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28	Tata Motors	Warranty	<p>Page 36: The Comprehensive warranty of vehicle shall remain valid for a period of 3 (three) years or 3 (three) lac kilometres , whichever is earlier and 3 years Comprehensive warranty on fabrication and all other equipments including medical equipments</p> <p>Amended as</p> <p>Comprehensive Warranty: The Comprehensive warranty of vehicle shall remain valid for a period of 3 (three) years or 3 (three) lac kilometres , whichever is earlier and 3 years Comprehensive warranty on fabrication and all other equipments including medical equipments. The battery & tyre of the vehicle will be excluded from Comprehensive warranty.</p>	<p>For Vehicles -Request to pls amend to Warranty from comprehensive warranty</p> <p>Reasoning /justification</p> <p>The Industry goes by the terminology warranty</p> <p>There are items covered under warranty and items not covered under warranty</p> <p>A SEPARATE LIST of items not covered under warranty should be sought from tenderers</p> <p>Pls note that even the Insurance companies that predominantly central Govt organizations – do not cover 100% of the vehicles under Insurance</p> <p>The Purchaser may request the shortlisted parties to include additional items to be covered under warranty or AMC as the case may be based on competing bids under the quoted rates . This will make the process of warranty/AMC transparent and Fair without affecting the price</p>	No change considered

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29	Tata Motors	After Sales Service:	<p>Page 36: After Sales Service: After sales service centre should be available at the city of New Delhi on 24 (hrs) X 7 (days) X 365 (days) basis. Complaints should be attended properly, maximum within 8 hrs. The service should be provided directly by Tenderer. Undertaking by the Principals that the spares for the equipment shall be available for at least 10 years from the date of supply.</p> <p>Amended as Page 36, Para: 2. After Sales Service: After sales service centre should be available at the city of New Delhi on 24 (hrs) X 7 (days) X 365 (days) basis. Complaints should be attended properly, maximum within three (03) working hrs. The service should be provided directly by Tenderer. Undertaking by the Principals that the spares for the equipment shall be available for at least 10 years from the date of supply.</p>	<p>Pls clarify here that when it is indicated that the tenderer should provide the service directly – that service centre that the vehicles reports or the regular service network as the case may be will provide such service</p> <p>Pls exempt accident cases from this /other service /warranty related clauses. This clarification is required in the tender document to avoid ambiguity later on</p>	<p>In case the vehicle is mobile, it may be taken at the local service dealer and in case it is immobile it may be towed to the local service dealer at the cost of bidder, within 3 working hours as per clause 12.4 of GCC. For Medical Equipment, bidder has to acknowledge the problem in 3 working hours and has to attend the problem in 8 working hours. All complains will be lodged by nodal officer of the consignee. In case of exceptional circumstances, like accident, damage by crowd, etc. the bidder may seek exempting downtime calculation which may be at the discretion of the Director, CATS</p>
30	Tata Motors	CMC (Comprehensive Annual Maintenance Contract)	Page 36: The Tenderer shall provide five year Comprehensive Annual Maintenance Contract after the completion of comprehensive warranty period on Complete Fabrication work and all equipments mentioned in the Technical Specification in Section-V of the tender documents except vehicle.	Pls delete the word comprehensive /amend to AMC Also amend to indicate AMC will be applicable from date Invoicing or maximum 15 days from date of Delivery	No change considered
31	Tata Motors	CMC (Comprehensive Annual Maintenance Contract)	Page 36: The payment of CMC will be made on six monthly basis after satisfactory completion of said period, duly certified by end user on receipt of bank guarantee for 10 % of the annual CMC value as per contract in the prescribed format given in Section XIII valid till 2 months after expiry of entire CMC period	Pls delete this clause.	No change considered
32	Tata Motors	CMC (Comprehensive Annual Maintenance Contract)	<p>Page 36: There will be 98% uptime warranty during CMC period on 24 (hrs) X 7 (days) X 365 (days) basis, with penalty, to extend CMC period by double the downtime period.</p> <p>Amended as : Page 36, Para: 4.6. There will be 95% uptime warranty during CMC period as specified in GCC clause 12.10. Time for scheduled maintenance shall be excluded for computation of uptime warranty. Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract.</p>	<p>Pls put a ceiling on the penalty as 0.01% per day Of the total cost of the AMC contract subject to maximum 10% of the AMC contract value</p> <p>Pls also amend to indicate that such penalty will be applicable on vehicles under AMC only</p>	No change considered

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33	Tata Motors	CMC (Comprehensive Annual Maintenance Contract)	Page 36: All software updates should be provided free of cost during CMC.	Pls add the words – if /as applicable	No change considered
34	Tata Motors	CMC (Comprehensive Annual Maintenance Contract)	Page 37: Failure of the above [4.6 to 4.7]) by the supplier, may lead to the forfeiture of the Bank Guarantee for Annual CMC.	Pls delete this clause	No change considered
35	Tata Motors	General Vehicular Design and Floor Plans	Page 38: The design of the vehicle and the specified equipment shall permit accessibility for servicing / replacement and adjustment of components / parts and accessories, with minimum disturbance to other components and systems. Also, the bidder shall ensure that sufficient reinforcement is provided to protect the components, assemblies, pipelines, tubing, wirings, etc which are susceptible to damage / hazards encountered during on-road, off-road, cross-country operations of ambulance.	Pls delete the words off road/cross country operations	Request considered for changes please see amendments
36	Tata Motors	Quality Assessment and Inspection	Page 49: The complete homologated ambulance with all equipments and fitments loaded should fully comply with all requirements of CMMR (as per the latest amended applicable on the date of submission to the test agency). A certificate in this regard from any of the testing agencies specified in CMMR, 1989 should be furnished at the time of final prototype inspection.(The bidder shall bear all costs related to CMMR certification of the complete prototype ambulance.)	The purchaser is requested to give us contact details of people who the agency such as ARAI which they intend to appoint / intend to accept as authorized agency for such evaluation And also if possible the estimated cost of such certification	It has already been clarified & response uploaded in website in 1st Prebid Response in sl no 15 as reproduce below- <i>"The information of the certified testing agencies are specified in CMMR, 1989. For details log on to www.morth.nic.in"</i>
37	Tata Motors	Suspension	Page 41: The suspension should be suitably reinforced if required to provide adequate ride comfort for the occupants.	Pls add the words : Not applicable to Monocoque vehicles	"If required" has already mentioned. Hence, no change.

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38	Tata Motors	Wireless & GPS System	<p>Page 41: Suitable provision to be made for fitment of wireless and GPS equipment on all the vehicles including electrical requirements. The purchaser will provide the wireless and GPS instruments to be mounted on the prototype.</p> <p>Amendment : Physical Dimension & Electrical requirement of GPS System: - Dimensions (H x W x D): 60 mm x 185 mm x 175mm, Weight -1.5Kg, voltage range -108 to 15.6 V DC, Current consumptions -Idle/Rx/TX -0.6 / 1 / 1.3, Multi slot PD (4 slot) -3A, using USB host -adds 0.5A</p>	<p>Pls amend to as :</p> <p>The purchaser will provide sample copy of the wireless and GPS instruments to be mounted on the prototype - prior to the fabrication of the prototype to enable smooth integration of the fitment of these items</p>	A sample will be provided to the Successful bidder whenever required.
39	Tata Motors	Body Structure	<p>Page 41: In ambulances built on OEM Chassis, the body structure of the patient compartment shall be either made of Sandwich Panel Elements or shall be built to meet the specifications prescribed in AIS:052.</p> <p>Amendment : Page 41: In ambulances built on OEM Chassis, the body structure of the patient compartment shall be built to meet the specifications prescribed in AIS:052</p>	Pls add the words . . This clause is not applicable to Monocoque vehicles	Already mentioned built on OEM Chassis only . Hence, no change.
40	Tata Motors	Patient Compartment	Page 43: A foldable seat for the Doctor/Paramedic should be installed facing towards the rear of the patient compartment & it should be near to the primary patient's head for easy accessibility. This seat should have adequate restrains for the passenger and should be fitted with foldable arm rests. This seat must be AIS: 023 compliant.	<p>Pls delete The clause "This seat must be AIS: 023 compliant"</p> <p>Reason /justification</p> <p>Foldable /rear facing seats are excluded from the Purview of AIS 023.</p>	Request considered for changes please see amendments
41	Tata Motors	Noise	Page 45: The ambulance should be designed and assembled of its aggregates and components so as to meet the noise level requirements in dB (A) scale, as per IS 3028-1998. Neccessarily, the noise levels in the patient compartment measured at six different locations [patient ear, rear side of interior of ambulance, front side of interior of patient compartment, on left and right side of patient cabin - with reference to centreline of the cabin] should not exceed 80 dB(A.)	PLS amend to interior noise shall not exceed 90 dBA when tested as per the above mentioned standard	Request considered. Noise testing of patient compartment will be as per AIS 020

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42	Tata Motors	Siren	Page 45: A high quality electronic siren & Public Addressing System shall be provided in accordance with that detailed in AIS: 125.	Pls delete Clause AIS 125 Reason/justification AIS 125 is not notified under CMVR	Request considered for changes please see amendments
43	Tata Motors	Quality Assessment and Inspection	Page 49: Preliminary Prototype Inspection:	Pls amend this clause to read as This shall be done at the work unit where the ambulance is manufactured —Or at the work premises of the at the authorized body builder selected by the OEM for the purpose of bidding this tender	It will be based on Supplier's request.

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44	Tata Motors	Quality Assessment and Inspection	Page 49: The tenderer has to take written approval of the final prototype approved from the purchaser before going for serial production of ambulances. This final approved prototype shall be retained till the end as a reference and will be the last ambulance to be rolled out in the complete order. All supplies are to be made as per the prototype finally approved by the purchaser.	Pls armed to include the words as : without prejudice to the purchaser -If the party quoting the tender so desires they may be allowed to take possession /custody of the prototype post completion of the supply of the ordered quantity so long as the tendered quantity of ambulances are supplied conforming to the prototype.	Request considered for changes please see amendments
45	Tata Motors	EQUIPMENT FOR ALS & BLS AMBULANCE	Page 50: EQUIPMENT FOR ALS & BLS AMBULANCE	This shall be done at the work unit where the ambulance is manufactured	It will be based on Supplier's request.
46	Tata Motors	Quality Control Requirement	Page 60: Quality Control Requirement	Points s points 02 onwards – details need not be furnished Reason /justification Some of the data required to be furnished such as quality control arrangement details – is confidential in nature for OEMS and is a trade secret which cannot be shared Also the extent of what constitutes I details is debatable in this case Further the order 100 Nos is quantity is minor for OE Manufacturers such as TML	Request considered for changes please see amendments
47	Tata Motors		Page 18: AWARD OF CONTRACT	What will be Share of Business for L1.	Entire quantity shall be awarded to L-1 bidder.

Sl. No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
48	Tata Motors	Warranty	Page 36: Comprehensive Warranty	<p>TML Comprehensive warranty will be for vehicle only 3 Lakh KM or 3 year whichever is earlier</p> <p>AMC will be only for fabrication and equipments supplied .</p>	No change considered

Sl. No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
49	Tata Motors	After Sales Service	<p>Page 36: After Sales Service: After sales service centre should be available at the city of New Delhi on 24 (hrs) X 7 (days) X 365 (days) basis. Complaints should be attended properly, maximum within 8 hrs. The service should be provided directly by Tenderer. Undertaking by the Principals that the spares for the equipment shall be available for at least 10 years from the date of supply.</p> <p>Amended as Page 36, Para: 2. After Sales Service: After sales service centre should be available at the city of New Delhi on 24 (hrs) X 7 (days) X 365 (days) basis. Complaints should be attended properly, maximum within three (03) working hrs. The service should be provided directly by Tenderer. Undertaking by the Principals that the spares for the equipment shall be available for at least 10 years from the date of supply.</p>	<p>Clause not acceptable, Response time has to be mutually agreed between CATS and TML based on severity of breakdown</p>	<p>In case the vehicle is mobile, it may be taken at the local service dealer and in case it is immobile it may be towed to the local service dealer at the cost of bidder, within 3 working hours as per clause 12.4 of GCC. For Medical Equipment, bidder has to acknowledge the problem in 3 working hours and has to attend the problem in 8 working hours. All complains will be lodged by nodal officer of the consignee. In case of exceptional circumstances, like accident, damage by crowd, etc. the bidder may seek exempting downtime calculation which may be at the discretion of the Director, CATS</p>
50	Tata Motors		<p>Page 26: Page 36, Para: 4.6. There will be 98% uptime warranty during CMC period on 24 (hrs) X7 (days) X 365 (days) basis, with penalty, to extend CMC period by double the downtime period.</p> <p>Amended as: Page 36, Para: 4.6. There will be 95% uptime warranty during CMC period as specified in GCC clause 12.10. Time for scheduled maintenance shall be excluded for computation of uptime warranty. Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract.</p>	<p>Clause not acceptable. There should not be any penalization for the uptime. As there would be other factors for Uptime and needs</p>	<p>No change considered</p>
51	Tata Motors		<p>Page 30: Liquidated Damages</p>	<p>Penalty should be imposed only on the undelivered vehicles not on the total value of contract.</p>	<p>Request considered for changes please see amendments</p>

Sl. No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
52	MGM Associates		<p>Page 26: 12.2. The Comprehensive warranty of vehicle shall remain valid for a period of 3 (three) years or 3 (three) lac kilometres , whichever is earlier and 3 years Comprehensive warranty on fabrication and all other equipments including medical equipments as mentioned in the list of requirement/ General Technical specification, after the goods or any portion thereof as the case may be, have been delivered, Installed and Commissioned at the final destination and accepted by the purchaser/consignee in terms of the contract</p> <p>a. No conditional warranty will be acceptable. b. Warranty will be inclusive of all spares, cables, accessories including rubber, glass items etc</p>	<p>Please clearly on point no.12.2 b, page no.26, on consumables, supply as per minimum requirement mentioned in tender, rest changeable basis after the usage.</p>	<p>Standard quantity of consumables coming with the equipment package should be supplied, if not mentioned in the tender enquiry. However, purchaser is not bound to purchase the consumables from the bidder only.</p>
53	MGM Associates	Transport Ventilator	<p>Existing Specification: Page 52: Modes of Ventilation: • CMV • PEEP</p> <p>Ammended as: Page 52: Modes of Ventilation: • ACMV or CMV • PEEP</p>	<p>As per our request, on Transport Ventilator the amendment page no. 11 has happened from CMV, PEEP to ACMV or CMV, PEEP. It is practically no change. Now we have requested again for the same like last time, when in this tender the department has asked high-tech defibrillator & why our request for Assist/SIMV is not being considered.</p>	<p>No change considered</p>
54	Aeon Medical	Payment Terms	<p>Page 27: Payment Terms: 80% on delivery and balance 20% on acceptance and commissioning</p>	<ul style="list-style-type: none"> • Minimum 50% advance against bank guarantee • The balance payment should be through an irrevocable and confirmed inland letter credit payable in Indian Rupee, where net 98% (including the advance paid on prorata basis) is payable against delivery and balance 2% is payable against consignee receipt. Letter of credit being a legally valid and permitted mode of financial transaction by the banking sector. 	<p>No change in payment terms. However, if desired by the bidder, an inland LC for 100% order value may be opened and LC opening and amendment cost shall be recovered from the bidder.</p>

Sl. No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
55	Aeon Medical	Qualification Criteria	Page 61: The tenderer must be a OEM of Monocoque / Chasis Vehicle Manufacturer or its authorized agent with experience of supplying ambulance for the last three completed financial years are eligible to quote. Or A legally incorporated consortium of OEM of Monocoque / Chasis Vehicle Manufacturer with a "Specialist Vehicle (Ambulance) Fabricator" and / or "Medical Equipment Supplier".	Please consider that, when a legally incorporated consortium of OEM of Monocoque / Chassis Vehicle Manufacturer with a "Specialist Vehicle (Ambulance) Fabricator" and / or "Medical Equipment Supplier", participates in the tender the performance criteria of having supplied at least 50% of the tendered quantity of ambulance (total tender quantity of ALS and BLS taken together) for the last 3 completed financial years may be permitted either to the lead partner or to the second partner individually. At the same time the flexibility of lead partner as well as the other responsibilities including the financial ones, may be permitted to the decision of the consortium but overall complying with the requirements of the tender. As far as the performance criteria is concerned it can be limited to only one of the partners and need not be considered jointly.	No change considered
56	Aeon Medical	Mounts for Medical Equipment	EN 1789 certified mounts are mandatory in Ambulance cot, Bi-Phasic Defibrillator cum Cardiac Monitor with recorder and Transport Ventilator only. Any standard Mount of good quality will be allowed for the other equipment.	Kindly consider that when patient handling devices like Scoop Stretcher, Spine Board and Wheel Chair are mounted on localized mounts this would lead to rattling and noise. Even releasing and fastening these devices to these localized mounts won't be very easy and tidy.	No change considered
57	Aeon Medical	Wheel Chair		Please confirm that the wheel chair can't be used inside the ambulance with a patient occupying it and in any case the patient must be transferred to the stretcher before being shifted. Hence any evacuation in an wheel chair would involve multiple transfers. Rather if case of other considerations for evacuating the patient from the point of incidence, top detachable stretchers can be considered as well deleting the requirement of the wheel chair.	No change considered
58	Aeon Medical	AED for BLS Ambulances		Please clarify if the AED for BLS ambulances should be mounted using EN-1789 mounts or can be mounted using any localized solutions.	EN 1789 certified mounts are mandatory in Ambulance cot, Bi-Phasic Defibrillator cum Cardiac Monitor with recorder and Transport Ventilator only. Any standard Mount of good quality will be allowed for the other equipment. Mount for AED is not mandatory.

Sl. No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
59	Aeon Medical	Overall Dimensions	Page 40: The finished floor (loading) height shall be a maximum of 750mm while ensuring that one person should be able to load and unload the supplied fully loaded ambulance cot into the ambulance seamlessly without the requirement of physical lifting of the cot at any end.	Kindly clarify, if an ambulance with floor height in excess of 750 mm. but with compliance to the performance criteria of loading requirements of the stretcher as specified in the tender document, can the ambulance be offered in the tender?	No change considered
60	Aeon Medical			Request your consideration to offer the medical devices in equivalent Indian Rupee based on the existing US Dollar & EURO rates, so that the effects of the forex increase is compensated to us and any effects of forex decrease is passed on to you. Considering the reasonable time between the tender and the close of deliveries this may lead to substantial saving for the government.	No change considered
61	Aeon Medical	Uptime Warranty	Page 26: Uptime Warranty: During the warranty period, bidder shall maintain 98% uptime of the ambulance calculated on annual basis. Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract. Amended as: 12.10 Uptime Warranty: During the warranty period, bidder shall maintain 95% uptime of the ambulance calculated on annual basis. Time for scheduled maintenance shall be excluded for computation of Up time warranty. Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract.	Kindly consider deleting the 0.01% penalty for uptime warranty failure and prorata increase of warranty period can be considered in lieu of the same. Because there are several reasons not attributed to the bidder leading to such situations and such instances can act against the bidder while performing its duties under the contract.	No change considered

Sl. No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
62	Aeon Medical	Delivery Period	<p>Page 34: 60 days from the date of Notification of Award, prototype to be submitted to CMMR compliance inspection agency.</p> <p>b) Batch-1: Supplier has to complete the delivery of 50 ambulances within 60 days from the date of Final Prototype approval.</p> <p>c) Batch-2: Supplier has to complete the delivery of remaining 50 ambulances within 90 days from the date of Final Prototype approval.</p> <p>Amended as: 60 days from the date of Notification of Award, prototype to be submitted to CMMR compliance inspection agency.</p> <p>b) Batch-1: Supplier has to complete the delivery of 55 ambulances within 90 days from the date of Final Prototype approval.</p> <p>c) Batch-2: Supplier has to complete the delivery of remaining 55 ambulances within 135 days from the date of Final Prototype approval.</p>	Kindly consider giving the same time period of 90 days each for the 55 ambulances of each batch because the entire sourcing and manufacturing logistics are the same.	No change considered
63	Aeon Medical	Closing Date	<p>Page 2: Closing date & time for receipt of Tender 18.09.2013, 1500 Hrs IST</p> <p>Amended as: Closing date & time for receipt of Tender 21.10.2013, 1500 Hrs IST</p>	On account of the various challenges in preparation of the bids, no conclusions can be made before the publication of the final tender amendments. Hence we request you to kindly permit minimum three weeks time from the release of the final amendment to submit the bid.	Request considered for changes please see amendments