

HLL Lifecare Ltd. (Consolidated) - MoU 2023-24

S.No.	Name of Parameter	Unit	Weightage	Target 2023-24
1	Revenue from Operations	Rs. Cr.	25	9839
2	CAPEX	Rs. Cr.	10	125
3	Export/ Income from Overseas	Rs. Cr.	4	126
4	Reduction in Total Imports consumed as % of Revenue From Operations over Previous Year	%	4	71.03
5	EBITDA as a percentage of Revenue	%	10	9.09
6	Return on Net Worth	%	15	36.23
7	Asset Turnover ratio	%	5	106.48
8	Acceptance/ Rejection of Invoices of Goods & Services through TReDS Portal within specified time	%	5	100
9	Procurement from GeM as per approved procurement plan	%	2	100

10	Trade Receivables as number of days of Revenue from Operations	Number of Days	3	90
11	Expenditure on R&D / Innovations Initiatives as % of PBT	%	2	6.40
12	Earning Per Share	Rs.	15	172
		Total	100	

Notes:

- CAPEX targets - As per Budget Document of Union Govt. (Statement 26).
- Target for Expenditure on R&D/ Innovations Initiatives is based on PBT of FY 2023-24 and achievement to be confirmed based on Annual Report of CPSE.
- EPS parameter for unlisted CPSE.
- Proportionate marks for achievement of 50% to 100% Targets.
- No marks for achievement below 50.00% of Targets.

Compliance parameters for 2023-24

S.No.	Parameter	Marks	Source/ Verification
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs.	-1	Administrative Ministry
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Audit Report(s)
3	Procurement of goods or services through MSEs as % of Total procurement of goods and services – 25 %	-1	Administrative Ministry on the basis of Sambandh portal
4	Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services – 4%	-1	Administrative Ministry on the basis of Sambandh portal
5	Procurement of goods or services through Women MSEs as % of Total procurement of goods and services – 3%	-1	Administrative Ministry on the basis of Sambandh portal
6	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry)	-1	Administrative Ministry

CMD / MD, HLL Lifecare Ltd.

Date - 08.08.2024

Secretary, Ministry of Health & Family welfare

(Date चन्द्रा)
(APURVA CHANDRA)
सि/Secretary
स्वास्थ्य एवं परिवार कल्याण मंत्रालय
Ministry of Health & Family Welfare
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