

AIIMS-II Pre Bid Representations -Commercial

Ref:HLL/PCD/PMSSY/AIIMS-II/01/13-14

Sl. No.	Bidder name	Tender Clause	Suggestion from bidder	HLL Observation / Suggestion	Committee recommendations
1	Johnson & Johnson Limited	Warranty period will be 24 months from the date of installation, commissioning and acceptance or 30 months from the date of last shipment/dispatch, whichever is earlier	Warranty period should be either 26 months from the supply of the equipment or 24 months from date of installation	As per the minutes of the meeting dated 2nd/ 3rd and 4th September 2013 all equipment need to be procured with 60 months warranty . And hence the warranty conditions will be 60 months from the date of acceptance of equipment or 66 mnths from the date of last shipment or despatch whichever is earlier	Committee agreed to change the warranty condition as proposed by HLL Lifecare Ltd
		Payment Terms	Payment should be made within 45 days from the date of installation	Payment terms will be as per tender condition	Committee recommended to keep the payment terms as per
		The tenderers quoting as authorized representative of the manufacturer meeting the above criteria 2 (a) should have executed at least one contract in the last five years from the date of tender opening of similar equipment meeting major parameters of tech	This technology requires consistent supplies of spare parts, consumables and technical service. In order to make these feasible, the company should have minimum 25 installations in the government hospitals across the country. This will ensure better service support with spare parts since these	The qualification criteria will be as per terms and conditions of the tender enquiry	Committee recommended to keep the Qualification criteria as it is .

			machines are going to different parts of the country.		
2	Rohanika Electronics & Medical Systems	The Tenderers quoting as authorized representative of the manufacturer meeting the above criteria 2 (a) should have executed at least one contract in the last five years from the date of tender opening of similar equipment meeting major parameters of technical specification which is functioning satisfactorily, anywhere in India of the same manufacturer	The Bidders quoting as authorized representative of the manufacturer meeting the above criteria 2 (a) should have executed at least one contract in the last five years from the date of tender opening of similar equipment meeting major parameters of technical specification which is functioning satisfactorily, anywhere in India .	The proposal is to delete the clause " of the same manufacturer" from the qualification criteria. Since the tender enquiry document is already vetted by IFD and Division has mandated HLL to go with the approved tender document of pre clinical department for Rs. 200 Cr vide Ministries order dated 5th July 2013, it may not be appropriate to change the qualification criteria in the pre bid although in the PMSSY phase II document it is mentioned as any manufacturer.	Committee recommended to keep the qualification criteria as they are in view of the directions of programme division to adopt the tender document approved for pre clinical department also for this tender.
3	Instromedix (India) Pvt. Ltd.	“Earnest Money Deposit” (EMD) means Bid Security/ monetary or financial guarantee to be furnished by a tenderer along with its tender.	EMD&PBG either from Bidder or their Foreign principals should be accepted	Since in the present case EMD and PBG has been asked from the bidder/ tenderer and PBG has been asked from the supplier (to whom the work order has been issued) . M/s Instromedix may be asked to follow the tender conditions	The committee agreed with the proposal of HLL

		The Tenderers quoting as authorized representative of the manufacturer meeting the above criteria 2 (a) should have executed at least one contract in the last five years from the date of tender opening of similar equipment meeting major parameters of technical specification which is functioning satisfactorily, anywhere in India of the same manufacturer	Last line mentioning "Anywhere in India of the same manufacturer" should be deleted or experience of any other manufacturer should be avoided	The proposal is to delete the clause " of the same manufacturer" from the qualification criteria. Since the tender enquiry document is already vetted by IFD and Division has mandated HLL to go with the approved tender document of pre clinical department for Rs. 200 Cr vide Ministries order dated 5th July 2013, it may not be appropriate to change the qualification criteria in the pre bid although in the PMSSY phase II document it is mentioned as any manufacturer.	Committee recommended to keep the qualification criteria as they are in view of the directions of programme division to adopt the tender document approved for pre clinical department also for this tender.
4	Mitra Medical Services LLP	7.4 Comprehensive warranty for 2 years and 5 years CMC after warranty	Comprehensive warranty should be minimize for flexible quoting	Comprehensive warranty will be of 5 years as per the minutes of the meeting dated 2nd/ 3rd and 4th September held at Nirman Bhawan	The committee agreed with the proposal of HLL
5	B. BRAUN	After sales service centre should be available at the city of Hospital/Institution/Medical College on 24 (hrs) X 7 (days) X 365 (days) basis. Complaints should be attended properly, maximum within 8 hrs. The service should be provided directly by Tenderer/Indian Agent. Undertaking by the Principals that the spares for the equipment shall be available for at least 10 years from the date of supply.	Along with the above point service centre should be available PAN India too.	Pan India availability of service may not be required for SIX AIIMS	The committee agreed with the proposal of HLL

6	MEDEX INDIA (P) LTD	<p>2. (a) The Manufacturer should have supplied and installed in last Five years from the date of Tender Opening, at least 50% of the quoted quantity of the similar equipment meeting major parameters of technical specification which is functioning satisfactorily. (For equipments which are consumable in nature, as identified in the list of requirement, proof of delivery/acceptance by consignee/purchaser shall also be considered acceptable)</p> <p>2. (b) The Tenderers quoting as authorized representative of the manufacturer meeting the above criteria 2 (a) should have executed at least one contract in the last five years from the date of tender opening of similar equipment meeting major parameters of technical specification which is functioning satisfactorily, anywhere in India of the same manufacturer</p>	<p>As per standard HLL Standard Qualification Criteria</p> <p>2. (a) The Manufacturer should have supplied and installed in last Five years from the date of Tender Opening, at least 100% of the quoted quantity of the similar equipment meeting major parameters of technical specification which is functioning satisfactorily. (For equipments which are consumable in nature, as identified in the list of requirement, proof of delivery/acceptance by consignee/purchaser shall also be considered acceptable)</p> <p>2. (b) The Tenderers quoting as authorized representative of the manufacturer meeting the above criteria 2 (a) should have</p>	<p>Qualification criteria need not be changed in the pre bid as should be in line with the approval of MOH&FW</p>	<p>The committee agreed with the proposal of HLL</p>
---	---------------------	---	--	---	--

			executed at least <u>50% of the quoted quantity of the</u> of similar equipment meeting major parameters of technical specification which is functioning satisfactorily, anywhere in India of the same manufacturer		
--	--	--	--	--	--