

Amendment No. 4

Date: 11/03/2016

Sub:Amendment to the Tender Enquiry Document

- Ref: (i) TED Ref.: HLL/PCD/PMSSY/AIIMS-II/15-RT-01/15-16 dated 31.12.2015,
(ii) Clarification dated 04.01.2016, 12.01.2016, 18.01.2016.
(iii) Amendment No.01 dated 11.02.2016 (Regarding date extension), Amendment No.02 dated 25.02.2016(Regarding BOQ), Amendment No.03 dated 07.03.2016(Regarding date extension).

The pre-bid meeting for the referred tender enquiry was held on 11/01/2016. Based on pre-bid discussions following amendments are being incorporated in the referred tender enquiry document in furtherance to changes to made as referred above at (ii) and (iii)

SECTION - II **GENERAL INSTRUCTIONS TO TENDERERS (GIT)**

D. SUBMISSION OF TENDERS

1) **For:-**

22. **Submission of Tenders**

- (i) **PRICE BID (ONLY ONLINE).**

2. Along with price bid recent purchase order copies for the same model and technical configuration issued by institute of National importance / reputed central / state government hospitals should be uploaded in pdf form for price reasonability.

Read as:

22. **Submission of Tenders**

- (i) **PRICE BID (ONLY ONLINE).**

2. Along with price bid recent purchase order copies for the same model and technical configuration issued by institute of National importance / reputed central / state government hospitals should be uploaded in pdf form for price reasonability.

Added para:-

The supplier shall justify the present quotes based on previous purchase orders for similar project executed either in india or Globally. If they quote any new model or upgraded version of earlier model, they may mention the same in their tender.

Section – VII **Technical Specifications**

Item No-01 Modular Operation Theatre

1. Existing Para:-

Responsibility of the bidder:I. b Bidder shall execute all required civil, electrical and peripheral lighting, plumbing, air-conditioning system (Ducting inside the OT), **fire safety**, demolition and other works as may be required for complete installation and trouble-free functioning of the operation theatres as a part of the 'turnkey work'.

Read as:-

Responsibility of the bidder: I. b Bidder shall execute all required civil, electrical and peripheral lighting, plumbing, air-conditioning system (Ducting inside the OT), demolition and other works as may be required for complete installation and trouble-free functioning of the operation theatres as a part of the 'turnkey work'

Necessary coordination with firesafety vendor for the installation of firesafety sensor/instrument inside the MOT to be done by the MOT bidder.

2.Existing Para:-

Responsibility of the bidder: i. Bidder shall be responsible for maintaining suitable air conditioning inside the operation theatre(Ducting inside the OT). **MOT Bidder shall provide a control panel for regulating temperature & RH in the OT. The bidder will be responsible for the integration of this control panel with the Hospital AHU.**

Read as:-

Bidder shall be responsible for maintaining suitable air conditioning inside the operation theatre(Ducting inside the OT). **Setting and monitoring of temperature and RH should be in the scope of the MOT. (Necessary coordination with HVAC vendor to be done by the MOT bidder)**

3.Existing Para:-

1.16 Third party test certificate for SS304 from material testing lab (Govt. Authorized).

Read as:-

1.16 Third party test certificate for SS304 from material testing lab (Govt. Authorized) - **to be provided at the time of pre dispatch inspection/supply.**

4.Existing Para:-

2.7 Third party test certificate for SS 304 from material testing lab. (Govt. authorized).

Read as:-

2.7 Third party test certificate for SS 304 from material testing lab. (Govt. authorized) - **to be provided at the time of pre dispatch inspection/supply.**

5.Existing Para:-

3 LAMINAR AIR FLOW SYSTEM:

3.9 Size of laminar airflow system should preferably not be less than 10 feet X 10 feet. Minimum 8 feet X 8 feet.

Read as:-

3 LAMINAR AIR FLOW SYSTEM:

3.9 Size of laminar airflow system **minimum 8 feet X 8 feet or more.**

6.Existing Para:-

6.4 The door leaf should be hung by means of hard plastic rollers of high quality with double bearing at the top. Rollers should be provided under the stainless steel track to enable smooth and noiseless movement.

Read as:-6.4 The door leaf should be hung by means of hard plastic rollers of high quality with double bearing at the top. Rollers should be provided under the stainless steel/**Aluminium** track to enable smooth and noiseless movement.

7.Existing Para:-

6.9 Door leaf should have high quality synthetic rubber gasket with long life to ensure hermetic sealing (to maintain air pressure differential). Air tightness 99.99% at a pressure of 100KPa.

Read as:-

6.9 Door leaf should have high quality synthetic rubber gasket with long life to ensure hermetic sealing (to maintain air pressure differential). Air tightness 99.99% at a pressure of **100Pa.**

8. Existing Para:

6.13 Door should be with vision window 300 mm x 300 mm with double glazed panels and hermetically sealed **motorized roller blind inside.**

Read as:-

6.13 Door should be with vision window 300 mm x 300 mm with double glazed panels and hermetically sealed.

9. Existing Para:

6.14 Noise level should not exceed 60 db.

Read as:-

6.14 Door movement should **have minimum noise**.

10. Existing Para:

6.16 The complete door assembly should be CE marked.

Read as:-

6.16 The door controller should be CE marked.

11. Existing Para:

6a.9 Door leaf should have high quality synthetic rubber gasket with long life to ensure hermetic sealing (to maintain air pressure differential). Air tightness 99.99% at a pressure of 100KPa.

Read as:-

6a. 9 Door leaf should have high quality synthetic rubber gasket with long life to ensure hermetic sealing (to maintain air pressure differential). Air tightness 99.99% at a pressure of **100Pa**.

12. Existing Para:

6a.13 Door should be with vision window 300 mm x 300 mm with double glazed panels and hermetically sealed **motorized roller blind inside**.

Read as:-

Para: 6a.13 Door should be with vision window 300 mm x 300 mm with double glazed panels and hermetically sealed.

13. Existing Para:

6a.14 Noise level should not exceed 60 db.

Read as:-

6a.14 Door movement should have minimum noise.

14. Existing Para:

6a.16 The complete door assembly should be CE marked.

Read as:-

6a.16 The door controller should be CE marked.

15. Existing Para:

7.1The control panel should be touch screen panel. This control panel should work as the central control panel for the HVAC controls, instruction board. Touch screen, AGSS control, OT light control. The controller should be capable of adjusting the temp adjustment of +/- 5 Deg within 5Minutes. It should be **European CE** or UL Listed.

Read as:-

Para: 7.1The control panel should be touch screen panel. This control panel should work as the central control panel for the HVAC controls, instruction board. Touch screen, OT light control. The controller should be capable of adjusting the temp adjustment of +/- 5 Deg with in 5Minutes. It should be **CE** or UL Listed.

16. Existing Para:

Para: 9 HATCH BOX

Added para:

Size of the Hatch box minimum: 600mm x 600mm.

17. Existing Para:

14.2 It should be continuously ventilated by positive air in the room through ventilation holes provided at the bottom and top of opposite sides.

Read as:- Deleted.

18. Existing Para:

15 PENDANTS FOR ANESTHETIST AND SURGEON

Para: 15.1.C .Weight carrying capacity of the arm should not be less than 125 Kgs. should have Electromagnetic/pneumatic brakes

Read as:-15.1.C. Weight carrying capacity of the arm should not be less **than 120 Kgs.** should have electromagnetic /pneumatic brakes.

19. Existing Para:

15.1.F. The Pendant Service Heads should be modular with **minimum 400mm** head. The heads should be capable of accepting a range of shelves, and infusion poles or other accessories. The Pendant Heads should support the range of Physiological Monitor Mounting Solutions.

Read as:-

15.1.F. The Pendant Service Heads should be modular with **minimum 800mm** head. The heads should be capable of accepting a range of shelves, and infusion poles or other

accessories. The Pendant Heads should support the range of Physiological Monitor Mounting Solutions.

20. Existing Para:

15.1.g The Pendant Service Heads should be supplied with medical gas terminal units and **15 Amps. Sockets.**

Read as:-

15.1.gThe Pendant Service Heads should be supplied with medical gas terminal units and **5/15 Amps dual Sockets.**

21. Existing Para:

Para: 15.1 (h) Double arm pendant anaesthetist and surgeon : Each pendant should have –
Each pendant should have –
Oxygen Outlets – 2 nos.,
Vacuum Outlets – 2 nos.,
Nitrous oxide – 2 nos.,
Air(4 bar) Outlets - 2 nos.,
AGSS outlet - 1 no
Electrical sockets - 6 nos.
Shelf with two rails one on each side – 3 no.
Data socket RJ-45 -2 nos.

Read as:-

Para: 15.1 (h) Double arm pendant anaesthetist and surgeon : **Each pendant should be supplied with outlets and probes as mentioned below –**
Oxygen Outlets – 2 nos.,
Vacuum Outlets – 2 nos.,
Nitrous oxide – **1 nos.**,
Air(4 bar) Outlets - 2 nos.,
AGSS outlet - 1 no
Electrical sockets - 10 nos.
Shelf with two rails one on each side – 3 no.
Data socket RJ-45 -2 nos.

22. Existing Para:

Para:15.2(j) Each pendant should have–
Each pendant should have –
Vacuum Outlets – 2nos,
Air(7bar) Outlet- 02nos,
CO2 Outlet - 02 nos.,
Electrical sockets - 6 nos.
Expandable shelf (minimum width: 70cm & Depth min. 45cm) withtwo rails one on each side – 5 nos.
Data socket RJ-45 -2 no.

Read as:-

Para: 15.2 (j) Each pendant should have –

Each pendant should be supplied with outlets and probes as mentioned below –

Vacuum Outlets – 2nos,

Air(7bar) Outlet- **01nos**,

CO2 Outlet - **01 nos.**,

Electrical sockets - 10 nos.

Expandable shelf (minimum width: 70cm & Depth min. 45cm) with two rails one on each side – 5 nos.

Data socket RJ-45 -2 no.

23. Existing Para:

15.2.D. Weight carrying capacity of the arm should not be less than **200 Kgs**. Should have electromagnetic/pneumatic brakes.

Read as:-

15.2.D. Weight carrying capacity of the arm should not be less **than 180 Kgs**.Should have electromagnetic/pneumatic brakes.

24. Existing Para:

15.2.G.The Pendant Service Heads should be modular with **minimum400mm head**. The heads should be capable of accepting a range of shelves, and infusion poles or other accessories. The Pendant Heads should support the range of Physiological Monitor Mounting Solutions.

Read as:-

15.2.G.The Pendant Service Heads should be modular with **minimum 800mm head**. The heads should be capable of accepting a range of shelves, and infusion poles or other accessories. The Pendant Heads should support the range of Physiological Monitor Mounting Solutions.

25. Existing Para:

15.2.h The Pendant Service Heads should be supplied with medical gas terminal units and **15 Amps**. Sockets.

Read as:-15.2.h The Pendant Service Heads should be supplied with medical gas terminal units and **5/15 Amps dual Sockets**.

26. Existing Para:

16.1 PERIPHERAL LIGHTING AND CLEAN ROOM LUMINARIES

Peripheral lighting should be done according to IP65(international protection rating 65)

Read as:-

16.1 PERIPHERAL LIGHTING AND CLEAN ROOM LUMINARIES

Peripheral lighting should be done according to IP65 (international protection rating 65) / **IP 54 regulations.**

27. Existing Para:

OT LIGHT WITH CAMERA

A. OT Light – LED

Operating Room Surgical Lighting System should provide an ideal combination of brightness, manoeuvrability, and shadow resolution without sacrificing colour accuracy through a consistent LED technology **with a unique faceted reflector design technology.**

Read as:-

A. OT Light – LED

Operating Room Surgical Lighting System should provide an ideal combination of brightness, manoeuvrability, and shadow resolution without sacrificing colour accuracy through a consistent LED technology.

28. Existing Para:

A. OT Light – LED

Colour Temperature: 4300 k -4700 ($\pm 10\%$) (White LED).

Read as:-

A. OT Light – LED

Colour Temperature range : 3800 k -5000 ($\pm 10\%$)- Variable colour temperature.

29. Existing Para:

A. OT Light – LED

Illumination Level : 160000 Lux Major Dome & 120000Lux Minor dome

Read as:-

A. OT Light – LED

Illumination Level : **160000Lux (Major Dome & Minor dome)**

30. Existing Para:

B. HD Camera System – 1080p.

Read as:-

B. HD Camera System – 1080p/i.

31. Existing Para:

C. HD LED FLAT PANEL MONITOR (Only for non integrated OT's)

Should be 32" High Definition Progressive Scan Flat-panel Monitors with ceiling mounted spring arm suspension to support high-definition/HDTV progressive Scan images and should be able to support and display DVI/HDTV, RGBHV, S-Video, Composite video signals. Aspect ratio 16:9/16:10. Resolution – 1920X1200.

Read as:-

C. HD LED FLAT PANEL MONITOR (Only for non integrated OT's)

Should be **30-32" High Definition** Progressive Scan Flat-panel Monitors with ceiling mounted spring arm suspension to support high-definition/HDTV progressive Scan images and should be able to support and display DVI/HDTV, RGBHV, S-Video, Composite video signals. Aspect ratio 16:9/16:10. Resolution – 1920X1200.

Item No-02 MOT Integration

1. Existing para:-

1.1 Should have 2 nos of 32" monitors.

Read as:-

1.1 Should have 2 nos of 26" monitors.

2. Existing para:-

2.2 The Audio/Video Router system should have the minimum following outputs. The router should be having 12x12 Digital and **upgradable to 18x18 (DVI-I/ DVI-D)** with open architecture and upgradable to future input / output requirements. The routing system should be able to integrate HD signal (e.g. Room Camera) if available inside OT.

Read as:-

2.2 The Audio/Video Router system should have the minimum following outputs. The router should be having 12x12 Digital (DVI-I/ DVI-D) with open architecture. The routing system should be able to integrate HD signal (e.g. Room Camera) if available inside OT.

3. Existing para:-

2.3 Audio – Visual system should receive the signal from different sources like Room camera, Endoscopy camera, Overhead camera, Archiving System, Auxillary devices like C-Arm, Video Microscope, Mobile ultrasound.

The routing system should allow selection of multiple views for simultaneous transmission in QUAD or PIP format. PACS dedicated PC has to be provided in each OT or suitable system to receive and transmit the PACS from OT.

Read as:-

2.3 Audio – Visual system should receive the signal from different sources like Room camera, Endoscopy camera, Overhead camera, Archiving System, Auxillary devices like C-Arm, Video Microscope, Mobile ultrasound, **microphones, AUX-IN & video conferencing.**

The routing system should allow selection of multiple views for simultaneous transmission in QUAD or PIP format. PACS dedicated PC has to be provided in each OT or suitable system to receive and transmit the PACS from OT.

4. Existing para:-

2.7 A telephone system shall be connected to the system and shall allow the surgeon or his assistant to make telephone calls by Dialing from the touch screen. The telephone system should be controlled via the central control panel. An In-ear system should be provided to allow the caller to make discrete telephone conversation. The user can place and/or receive telephone calls by using ceiling mounted directional microphones.

Read as:-

2.7 DELETED.

5. Existing para:-

2.7 Two way communication of Audio & Video should be possible from OT to OT. **Two way communication of Audio should be possible from change room of Resident, Sister faculty and sister incharge room.**

Read as:-

2.7 Two way communication of Audio & Video should be possible from OT to OT.

6. Existing para:-

3.1 Full High Definition 19” or more Medical grade LED monitor should be wall mounted or desk mounted for the display of live transmission of images and video sequences from the Operating Room (eg. images from C arm, endoscope, OR light camera and Microscope).

Read as:-

Full High Definition 19” or more Medical grade LED monitor should be wall mounted **or desk mounted or mounted on extended arm on surgical Pendant** for the display of live transmission of images and video sequences from the Operating Room (eg. images from C arm, endoscope, OR light camera and Microscope)(in case of Extended arm to be provided in scope of integration vendor).

7. Existing para:-

3.3 The Full High-Definition Digital Documentation System should be a high-end computer system based on Windows embedded platform (for security purposes) designed specifically for recording, managing, and archiving surgical images and video in native full HD resolution. The captured full high-definition images & videos can be accessed from the hard drive for printing or saving onto multiple forms of external media which includes CD/DVD, USB Flash Drive & Hospital network. It should be able to preview and simultaneously record views from two video sources parallel and archive as single patient file.

Read as:-

3.3 The Full High-Definition Digital Documentation System should be a high-end computer system based **on Windows 7/8 or better embedded platform** (for security purposes) designed specifically for recording, managing, and archiving surgical images and video in native full HD resolution. The captured full high-definition images & videos can be accessed from the hard drive for printing or saving onto multiple forms of external media which includes CD/DVD, USB Flash Drive & Hospital network. It should be able to preview and simultaneously record views from two video sources parallel and archive as single patient file.

8. Existing para:-

3.5 It should have atleast 1 TB internal Hard Disk Drive (HDD) for in-system archiving. Also, it should have a feature of real time in-procedure DVD burning besides at-the-end procedure DVD burning.

Read as:-

3.5 It should have atleast **1 TB or more** internal Hard Disk Drive (HDD) for in-system archiving. Also, it should have a feature of real time in-procedure DVD burning besides at-the-end procedure DVD burning.

9. Existing para:-

5.2 It should be high speed cameras, with 25X zoom lens, with pan tilt with power supply and reliable strong mounting assembly.

Read as:-

5.2 It should be high speed cameras, with **20X or more** zoom lens, with pan tilt with power supply and reliable strong mounting assembly.

10. Existing para:-

5.3 It should be integrated to the central control system **and it should be controlled via 19” touch screen of integrated system**

Read as:-

5.3 It should be integrated and controlled via the central control system.

Section – IX
Qualification Criteria

1. For:-

6. Financial Status: Eligible Bidders should not have incurred any loss in more than 2 years during the last five years ending 31st March 2015. Audited Profit & Loss account and Balance Sheet (duly notarized copies) for the immediate last five consecutive financial years should be submitted along with the bid

Read as:-

6. Financial Status: Eligible Bidders should not have incurred any loss in more than 2 years during the last five years ending **31st March 2015, 30th June 2015, 30th September 2015 or 31st December 2015 or any other month as applicable.** Audited Profit & Loss account and Balance Sheet (duly notarized copies) for the immediate last five consecutive financial years should be submitted along with the bid.

Added Para:

Whoever meets the qualification requirement need to quote directly. If the Indian subsidiary is meeting all the qualification parameter, they can quote directly or else the foreign principal can quote directly and they may mention in their bid that services will be rendered through their Indian offices in India. However, they will be entirely responsible for execution of the contract as per terms and conditions and scope of services defined in the TED.

2. For:-**7. Manufacturer Authorization:**

Eligible bidders should submit a mandatory letter of authority from the Foreign Principal / Manufacturer, mentioning country of origin with name of manufacturing company for major products quoted by them.

For the following major items, Manufacturer's Authorization as per Section XIV- A should be submitted:

MOT:

1. LAMINAR AIR FLOW SYSTEM
2. TOUCH SCREEN CONTROL PANEL
3. PENDANTS FOR ANESTHETIST AND SURGEON
4. OT Light
5. RECORDING SYSTEM

MOT INTEGRATION

1. AUDIO-VISUAL COMMUNICATION SYSTEM
2. CENTRAL CONTROL SYSTEM

For all the other items, Manufacturer's Authorization as per Section XIV- B should be submitted.

Read As:-

7. Manufacturer Authorization:

Eligible bidders should submit a mandatory letter of authority from the Foreign Principal / Manufacturer, mentioning country of origin with name of manufacturing company for major products quoted by them.

For the following major items, Manufacturer's Authorization as per Section XIV- A should be submitted:

MOT:

1. LAMINAR AIR FLOW SYSTEM
2. Deleted
3. PENDANTS FOR ANESTHETIST AND SURGEON
4. OT Light
5. RECORDING SYSTEM

MOT INTEGRATION

1. AUDIO-VISUAL COMMUNICATION SYSTEM
2. CENTRAL CONTROL SYSTEM

Added Para:

Bidder must in his bid clearly spell out what product and technical configuration he is quoting against the tender requirement. The manufacturer of the quoted product should also be binding legally to perform against the said contract including warranty and CMC terms.

SECTION – XI PRICE SCHEDULE

B) PRICE SCHEDULE FOR GOODS TO BE IMPORTED FROM ABROAD

For:-

Note: -

4. Custom duty @ 11.64% and 2% C& F charges will be added to the CIP price to arrive at the DDP price for evaluation purpose.

Read As:-

4. Custom duty @ **16.27%** and 2% C& F charges will be added to the CIP price to arrive at the DDP price for evaluation purpose.

PROFORMA 'A' PROFORMA FOR PERFORMANCE STATEMENT

Added Para:

Bidder may submit performance certificate duly linked mentioning order number, date of delivery, installation, commissioning and value by the end user.

All other contents of the tender enquiry including terms & conditions remain unaltered.

Note: Prospective Bidders are also advised to check the website regularly prior to the closing date and time of online submission of bids

The representation made by the bidders for MOT, MGPS and CSSD are enumerated as under along with the recommendation of competent authority

Sl.No	Tender Specification	Representation	Decision by the committee
1	Bidders should have successfully executed globally in last five years from the date of tender opening, similar turnkey project of value, equivalent to or exceeding 50% of the estimated tender value.	Similar equipment supplier should also be considered not just turnkey.	Since, the project involves substantial involvement of turnkey works, experience only in equipment supply may not be sufficient and accordingly experience of executing similar turnkey project was asked in the qualification requirement.
2	Example/Clarification : Similar Project means for CSSD means CSSD meeting major technical parameters of the current BOQ floated in the tender enquiry document	Please delete this line as this is limiting the scope of performance that you are asking.	As explained above the qualification parameter need not be changed.
3	Eligible Bidders should not have incurred any loss in more than 2 years during the last five years ending 31st March 2015	Kindly remove the loss part as this is limiting the competition. The financial year consider to be 31 st Dec 2015 as all the foreign companies has their all financial endings upto 31st December.	The loss part may not be removed as the present project involves significant investment and companies with loss in more than two out last five years may face problem in executing the contract financially. However we may keep last five years ending 31st March 2015, 30 th June 2015, 30 th September 2015 or 31 st December 2015 or any other month as applicable.
4	Financial Status: Eligible Bidders should not have incurred any loss in more than 2 years during the last five years ending 31st March 2015. Audited Profit & Loss account and Balance Sheet (duly notarized copies) for the immediate last five consecutive financial years should be submitted along with the bid	Eligible Bidders should have a positive net worth and should not have any loss in more than 2 years during the last five years ending 31st March 2015. The financial status of Foreign Original equipment manufacturer should be accepted against the financial status of its 100% owned subsidiary in India only if the bidder (i.e. 100% owned subsidiary in India) submits an undertaking from foreign original equipment manufacturer stating that they would be responsible for completing all contractual obligations in case the bidder/ Indian subsidiary company fails to do so.	Bidder is a separate legal entity independent of its parent company. Relaxing the qualification requirement, based upon credential and guarantee given by parent company, in particular when qualification criteria itself is bare minimum, will tantamount to award of contract to a bidder who itself is not financially and technically capable to execute the contract. Also execution, running and maintenance part is of prime importance in these projects. As, such committee recommended that firms request can't be accepted to. After detailed discussion and deliberation it was decided by

Sl.No	Tender Specification	Representation	Decision by the committee
		The undertaking should be duly notarized/ certified by Chamber of Commerce in the country of Original Equipment manufacturer.	the committee that it may be clarified to the likely bidders that whoever meets the qualification requirement need to quote directly If the Indian subsidiary is meeting all the qualification parameter they can quote directly or else the foreign principal can quote directly and they may mention in their bid that services will be rendered through their Indian offices in India. However, they will be entirely responsible for execution of the contract as per terms and conditions and scope of services defined in the TED.
5	Qualification criteria of bidder will be evaluated	Performance/Qualification criteria of the foreign manufacturer should be considered for the qualification of the Indian bidder being turnkey project	Same as above
6	Presently cumulative increment is 100%.	Cumulative order value should be reduced by half (50%) to increase the competition for both single order value requirement, minimum work of similar nature requirement and solvency requirement	It may be noted that the amount of work considered is i) 30% of the estimated cost for turnover requirement, applied cumulatively for two or more sites
7	Cumulative requirement	we request you to relax it so that more bidders can qualify for more schedules	ii) 10% of the estimated cost for one single order of Minimum work of similar nature, applied cumulatively for two or more sites
8	Cumulative requirement	Cumulative performance of the Indian bidders (acting as agents) should be removed.	iii) 50% of the estimated cost to be executed in last 05 years, applied cumulatively for two or more sites
9	50% similar product execution requirement of estimated value and solvency 30% requirement of estimated value.	Shall be reduced to 15% of estimated value	iv) 30% of the estimated cost for solvency, applied cumulatively for two or more sites The above has been duly deliberated and finalized by

Sl.No	Tender Specification	Representation	Decision by the committee
			the 23 member committee and Apex committee. Further relaxation will only weaken the cause of the tender qualification criteria. Hence, may not be changed.
10	Solvency certificate	It should be removed as it provides no assurance/safeguard to the client/tenderer	It was deliberated that in the last scrapped tender, it was noted that different bank issue solvency certificate differently i.e. one bank may issue solvency certificate of "X" amount to one company but another bank will issue solvency certificate of "Y" amount to same company. However the term in financial language means "the degree to which the current assets of an individual or an entity exceed the current liability of that individual or entity". After due deliberations, committee recommended to keep the tender clause unchanged as the banks are having their individual with respect to issue of solvency certificate.
11	Solvency certificate	Bank solvency should not be removed. It should be as per CVC norms	
12	The price should include of running and operation of CSSD equipment for a period of five years excluding consumables.	Kindly remove the operation part from the tender as we are designing, manufacturing, installation, commissioning and maintenance company. Operation part should not be in our scope.	The operation and maintenance for initial period of 05 years is a mandatory requirement for CSSD, MGPS tenders. Hence, may not be removed.
13	Office to be opened by foreign manufacturer in India if they get the order	Allow only those bidders who has relevant operations and establishment in India previously.	Being a global tender, additional preference to Indian Bidders/ bidders with previous experience in India is not possible. Hence, may not be considered. The requirement of Indian experience for executing this contract was deemed insignificant by the Apex committee earlier as well.
14		Work experience in India should also be made mandatory as at least 10% should be there, as the bidder or manufacturer should be familiar with Indian work environment.	

Sl.No	Tender Specification	Representation	Decision by the committee
15	Minimum Work of Similar Nature: Eligible bidders should have successfully executed globally in last five years from the date of tender opening, similar turnkey project of value, equivalent to exceeding 50% of the estimated tender value.	As per CVC and CPWD norms, minimum experience of 07 years should be considered	After detailed discussion and deliberation committee decided that in the present case it is not only civil component, however the major portion of it is medical equipment supply, hence considering five years to meet the qualification requirement seems reasonable.
16	Manufacturer's Authorization form	It should be removed as the bidders lose ability to negotiate better prices from manufacturers and ultimately end up with one manufacturer.	Bidder must in his bid clearly spell out what product and technical configuration he is quoting against the tender requirement. The manufacturer of the quoted product should also be binding legally to perform against the said contract including warranty and CMC terms.
17	A self-declaration on Rs 10/ Non-judicial Stamp Paper that the rates quoted in the tender are the lowest and not quoted less than this to any Government Institution (State / Central / other Institute in India).	It should be removed as each project are different in scope, terms, location, foreign currency fluctuation etc.	This is as per the government tender norms that the supplier is not quoting a higher price than what he has quoted earlier. Committee decided to keep the same as it is.
18	Along with Price bid recent purchase order copies for the same model and technical configuration issued by institute of National importance/reputed central/state government hospitals should be uploaded in pdf form for price reasonability	Please read as recent purchase order copies for the same model or equivalent . Being a project it include lots of product/component hence not possible to provide price reasonability for the same. Also add International orders along with National importance/reputed central/state government hospitals	For price justification, the equivalent part does not help and hence the requirement for the same model. It may be clarified that the supplier shall justify the present rate quotes based on previous purchase orders for similar project executed either in India or Globally. If they quote any new model or upgraded version of earlier model they may mention the same in their tender.
19		Kindly delete this clause as it is project and not a medical equipment.	

Sl.No	Tender Specification	Representation	Decision by the committee
20	The bidder shall furnish Satisfactory Performance Certificate in respect of above (i.e. Section IX, Qualification Criteria of TED) in case not from India, duly translated in English and duly endorsed by country's Embassy present in India, along with the tender.	We request you to please allow counter authorization from the principle company.	After lot of discussion and deliberation Apex Committee decided that being global tender, global performances may be verified by that countries embassy present in India. Committee decided not to change the conditions.
21	Performance Security period initially valid for a period of minimum 66 months from the date of Notification of Award	Enhance PBG from minimum 66 months to 10 years from the date of Notification of award. It will eliminate the non serious bidders.	Committee is of the opinion 10 years PBG will only increase the cost as bidders will load the PBG cost to the tender. Committee also decided that after warranty there will be a performance bank guarantee of 2.5 % of the contract cost during CMC period which is sufficient to take care of the CMC performances like other tenders.
22	Proforma for Performance Statement	Performance certificate varies from one country to other , hence any format should be allowed for international performance certificate.	Bidder may submit performance certificate duly linked mentioning order number, date of delivery, installation, commissioning and value by the end user.
23	Experience of the bidder is evaluated irrespective of principal	Experience/past performance to be with the same principal products which are being quoted in the present tender	After detailed discussion and deliberation it was decided by the apex committee that the same manufacturer condition may be removed so the bidders may quote any manufacturer product meeting the tender technical specification.

SI.No	Tender Specification	Representation	Decision by the committee
24	<p>Qualification criteria</p> <p>i) Eligible Bidders should have an average annual turnover of 30% in the consecutive past three financial years applicable cumulative for two sites or more</p> <p>ii) Eligible bidders should have successfully executed globally in last five years from the date of tender opening, similar turnkey project of value ,equivalent to exceeding 50% of the estimated tender value.</p> <p>Out of total 50 % value ,atleast one single order similar work of minimum 10% value should have been executed globally.</p>	<p>Qualification criteria as per CVC guidelines for civil works should be there</p> <p>Experience of having successfully completed similar works during last 7 years e should be either of the following:</p> <p>-</p> <p>a. Three similar completed works costing not less than the amount equal to 40% of the estimated cost.</p> <p>or</p> <p>b. Two similar completed works costing not less than the amount equal to 50% of the estimated cost.</p> <p>or</p> <p>c. One similar completed work costing not less than the amount equal to 80% of the estimated cost.</p>	<p>The present qualification criteria has been derived after due deliberations by the 23 member committee and Apex committee so the maximum number of bidders who are in the field of CSSD, MGPS and MOT may get qualified in the tender. Committee recommended no change.</p>
25	<p>The bidders have to quote for all the six schedules while quoting.</p> <p>The purchaser will have the right to award the work to any site as per the eligibility and to the best benefit of the exchequer.</p>	<p>In case a single bidder qualifies for all six sites, awarding them the contract for all the six sites would lead to complications and performance insecurities.</p>	<p>If the bidder is able to justify his qualification as per present qualification criteria, it is expected that, the bidder would also be able to complete the work in as many sites. Hence, may not be changed.</p>
26	<p>Delivery period:</p> <p>Although the complete delivery, installation and commissioning has to be completed within 300 days however part delivery, installation and commissioning need to be completed within first 200 days for each AIIMS (except AIIMS Bhopal) as mentioned in the BOQ.</p>	<p>200 days to be 300 days and next 100 days to be 150 days after approval of drawings.</p>	<p>The present delivery, installation and commissioning terms are finalized after detailed discussion and deliberation in the committee including Directors of respective AIIMS, Representative of AIIMS New Delhi and PGIMER Chandigarh. Committee felt that there is no need to change the delivery period as floated in the TED.</p>

SI.No	Tender Specification	Representation	Decision by the committee
27	AMC/CMC charges in evaluation of Price Bid	<p>AMC/CMC charges should be fixed on percentage basis(say 5%) by the Department to be considered for actual price evaluation.(One such example is, State Government Procurement Policy of Maharashtra/Rajasthan).</p> <p>We understand that many bidder do not put any price in the AMC/CMC charges which is applicable for 5 years period as they add the charges in main price bid</p>	<p>The apprehensions by the likely bidders with respect to CMC and AMC charges are basically for new players. They submitted that in case a bidder quotes to low CMC like 1% of the equipment cost and after taking the contract subsequently they may not provide services for CMC and purchaser may not be in a position to do anything after warranty as there is no much provision for penalty during CMC period except 2.5% PBG. After detailed discussion and deliberation committee decided that since the CMC charges are taken at NPV for the purpose of evaluation and comparison purpose i.e. since the ranking was done after taking the Net Present Value only accordingly whether the bidder charges high CMC or frontloading was done along with the equipment price by converting to NPV the same was neutralized. Hence the committee felt that there is no need to change the present tender conditions.</p>
28	Payment for Domestic Goods or Foreign Origin Located within India. On delivery of goods 70%, payment on delivered goods 20% against installation and commissioning and balance 10% on acceptance of goods	<p>80% payment should be released on delivery of goods and 15% payment should be released on installation of goods and balance 5% on Final Acceptance Certificate . The reason is in most of the projects, the handover of delivered goods takes lot of time to finally handover and because of this the balance payment gets stuck for longer time.</p>	<p>The present payment terms has been derived after due deliberations by the earlier committees . Hence may not be changed at this stage.</p>

Sl.No	Tender Specification	Representation	Decision by the committee
29	<p>Payment for Foreign Goods</p> <p>Seventy (70)% of the net CIP price (CIP price less Indian Agency commission) of the goods shipped shall be paid through irrevocable, non-transferable Letter of Credit (LC)</p>	<p>By opening L/C you are restricting a bidder for execution of the work based on actual site conditions. As mentioned above the quantities of items may increase or decrease because this is a Turnkey Based Project and Items/Equipments/Material are required on frequent or on delay basis. To overcome this situation we suggest, that kindly allow the Indian bidder to freely buy the Items/Equipments/Material based on the actual site conditions in Indian Rupees</p>	<p>May not be changed</p>
30	<p>Inspection for foreign items</p> <p>Principial/Foreign supplier shall also have the equipment inspected by recognised/reputed agency like SGS,Lloyd, Bureau Veritas, TUV prior to despatch at the supplier's cost and furnish necessary certificate from the said agency in support of their claim</p>	<p>kindly delete or inspection after material delivered on site.</p>	<p>May not be changed as 70% payment will be released against shipping document and hence third party inspection for negotiation of LC is a mandatory document.</p>
31	<p>Running, operation and maintenance is part of the main tender for CSSD, MGPS</p>	<p>Cost of running, maintenance and operation should be separated for MGPS tenders</p>	<p>May not be considered, as running and operation are significant part of the main tender. Since the selected L1 bidder has to provide for running operation and maintenance , The L1 bidder need to be considered after taking into account the entire cost and hence need not be changed.</p>
32	<p>The bidder should not quote in Indian Rupees any foreign products, which are not already imported at the time of submitting the tender. Price bid in INR, if the product is not imported in India will not be considered and will be ignored.</p>	<p>Allow quoting for items to be imported in INR as well for allowing of participation of Indian Subsidiaries directly.</p>	<p>May not be considered, as the bidders are free to quote in freely trading currency and hence quoting in INR may not be accepted. By quoting in INR bidders have to pay full custom duty and will also charge sales tax over and above the price. They may also load interest for paying upfront to the principal manufacturer and bear exchange rate risk hence quoting in INR by the Indian</p>

SI.No	Tender Specification	Representation	Decision by the committee
			distributors should be avoided. Committee decided not to change the tender conditions.