

HLL LIFECARE LIMITED
(A Government of India Enterprise)
Regd. Office: HLL Bhavan, Poojappura
THIRUVANANTHAPURAM - 695 012 KERALA, INDIA
Web: www.lifecarehl.com



GLOBAL NOTICE INVITING EXPRESSION OF INTEREST
FROM
MANUFACTURERS / DISTRIBUTORS/ MARKETING AGENCIES
REQUIRING
OEM SUPPLY OF SURGICAL SUTURES

EOI No: HLL/CHO/Global Eoi/2018-19/1 Dated 26/03/2018

1. PREAMBLE

HLL Lifecare Limited (HLL) is a public sector undertaking under the administrative control of the Ministry of Health & Family Welfare, Government of India. HLL's purpose of business is to provide quality healthcare products and services at affordable rates. In its quest to become a comprehensive healthcare solutions provider, HLL had diversified into hospital products and healthcare services.

HLL plans to provide OEM services for Surgical Sutures from their state-of-the-art facility located at Akkulam, Sreekariyam (P.O), Thiruvananthapuram 695 017, Kerala State. The facility has been designed as per requirements of all international standards and has all prerequisites needed for a medical device industry

2. ABOUT HLL SUTURE FACILITY

HLL Lifecare Limited's medical device manufacturing plant is located at Akkulam, Sreekariyam (P.O), Thiruvananthapuram 695 017, Kerala State. This unit has more than 25 years of experience in medical device manufacturing with a product portfolio of Blood Bags, IUD, Surgical Sutures and Tubal Rings. HLL Lifecare Limited has one of India's best manufacturing facility for production of both absorbable and non-absorbable surgical sutures. The installed capacity of this state of the art facility is **600,000 dozens sutures per annum**.

3. INFRASTRUCTURE

Manufacturing facility is designed as per the requirements to meet International standards in medical device manufacturing. This facility has been assessed and certified to ISO 9001:2008 & ISO 13485:2003. Manufacturing is done in Class 10000 & Class 100 clean room facilities designed as per ISO 14644 guidelines and WHO GMP.

The Suture plant is designed in an area of 300 Sq. M. The clean room facility has three separate areas for manual assembly operations, primary packing and sterile product sealing under special RH controlled conditions. The clean room is completely built with Stainless Steel panels and with self-leveling epoxy flooring to maintain Class 10000 cleanliness. The unit have a centralized storage facility having air conditioned storage area for suture raw material.

The production facility also includes facility for storage of WIP material in Nitrogen chamber specially made to ensure the quality of suture material. ETO Sterilizer is capable of sterilizing 4000 dozens of sutures/cycle. Also a nitrogen generator capable of supplying 99.99% pure nitrogen required for the sterilization process is attached to the manufacturing facility.

Unit have in-house facility to carry out all Physical, Chemical and Microbiological tests as per USP standards required for suture production. 24 Hour power back up with 1000KVA Genset is also available.

The principal raw materials are imported from reputed suppliers from Korea, Brazil, Germany & UK. All critical machineries in production are imported from USA & Italy. The unit engages highly skilled and specially trained manpower for manufacture of sutures.

4. ADVANTAGES OF HLL OEM SUTURES

- Excellent quality of the surgical needled sutures
- International colour coding for sutures.
- All sutures are compliant to USP standards for physical, chemical and biological attributes.
- WHO GMP compliant manufacturing facility
- Both physical and SAP documentation manufacturing data
- Capability to manufacture customized suture codes.
- In-house facility for all physical, chemical and biological tests as per USP standards

5. PRODUCT RANGE

Our wide product portfolio include USP Size 2 to 5-0 in following absorbable and non-absorbable materials.

Absorbable Sutures	Non Absorbable Sutures
Polyglycolic Acid Sutures	Black Braided Silk Sutures
Poliglecaprone 25 Sutures	Braided Polyester Sutures
Polyglactin 910 Sutures	Monofilament Polypropylene Sutures
Fast Absorbable Polyglactin 910 Sutures	Monofilament Polyamide Sutures
Polydioxanone Sutures	

Atraumatic suture needles of AISI 300 series and AISI 420 series are used for suture production. Needles can be supplied in various lengths, diameters, curvatures and profiles as per the customer requirements.

6. MARKET PRESENCE

HLL Suture brands have a market presence of 20 years plus in India mainly in Gynecology, General Surgery, Orthopedics, ENT, Uro-Surgery, Gastro Surgery and Dental segments. HLL sutures are exported to many countries including Australia, Kenya, Malaysia, Indonesia, Nigeria, Uganda, Tanzania, Algeria, Bangladesh, Nepal, Bhutan, and Myanmar.

7. HLL OEM SUPPLIES

HLL plans to utilize its spare capacity for the OEM supplies to those prospective Manufacturers/Distributors or Marketing Agencies who are looking for OEM supply of Quality Sutures. As a partner in your product realization, be it rigorous customer specifications or tighter tolerances, HLL will use its vast in-house capabilities and years of experience to meet your expectations.

HLL shall also extend its services to meet your unique requirements such as customized art work, labeling, packaging & dispatch configurations. HLL would also provide necessary advice on the regulatory or biocompatibility issues.

8. INVITATION OF EXPRESSION OF INTEREST

HLL invites expression of interest from competent partners who would be requiring Suture OEM supplies for meeting their business requirements.

1. This is a rolling advertisement. As such you are welcome to express your interest at any point in the near future unless an alternate EOI is released, in a sealed envelope clearly super scribing on top of envelope "EXPRESSION OF INTEREST (EOI) REQUIRING SUTURE OEM SUPPLIES"
2. This Notice is for Expression of Interest for a business alliance in the specific areas and shall not be considered as Tender. Hence, all technical and commercial terms and conditions shall be mutually decided through separate agreements, upon evaluation of EOI and acceptance by HLL.
3. The EOI responses need contain only indicative commercially relevant information. Organizations are advised to carefully review and submit all relevant information with their EOI bids. They shall also be ready to submit any information's relevant for the area of association, if HLL expresses its interest for association.
4. At this juncture, HLL is open to any model-whether existing in the industry or new for this partnership. Once the EOI is received, HLL will evaluate and finalize the most suitable model for its participation upon mutual consultation
5. Each response should contain following minimum information:
 - Background about the Applicant including financial performance
 - The Core Competencies/ Core Area of working of the Organizations
 - Relevant market experience
 - Scope of Work and Detailed execution methodology envisaged by organizations
 - Which model(s) does the organization propose to partner with HLL

6. While the Expression of Interest has been prepared in good faith, HLL does not make any representation or warranty, express or implied, or accept any responsibility or liability, whatsoever, in respect of any statement or omission herein, or the accuracy, completeness or reliability of information contained herein, and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of this request, even if any loss or damage is caused by any act or omission on its part.
7. Organizations are requested to keep the information and details strictly confidential. We solicit your support and co-operation in getting fully responsive Expression of interest.
8. HLL shall not be responsible for any expense incurred by applicant in connection with the preparation and delivery of their EOI and other expenses regardless of the conduct or outcome of the Eoi process.
9. HLL reserves the right to reject any or all the Expressions of Interest without assigning any reason thereof.
10. The process of inviting EOI is for ascertaining various options available to HLL. After evaluation / examination of the offers, HLL may at its sole discretion decide further course of action and HLL's decision in this regard shall be final.

Interested applicants qualifying the following conditions may express their interest in writing with a brief on the proposed alliance/partnership to **kcjayak@lifecarehll.com**

Any queries on this tender may be addressed to;

K C Jayakumar
Vice President (Technical & Operations)
HLL Lifecare Limited, Ph: 0471 2442642, 2354949 Mob: 85890 34547