

**Prebid Representations/Queries with Response for Ambulance Tender**  
**Ref Tender Enquiry No: HLL/PCD/CATS/NCT-01/13-14 dated 26.08.2013; Prebid held on 04.09.2013.**

Sl.No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
1	Ashok Leyland	Diesel Engine & Power Train	Page 40: It should be possible to maintain a sustained speed of 90 km/hr for the complete homologated ambulance with air-conditioning on & all equipments, fitments & occupants loaded over dry, hard surfaced, level roads. It should produce minimum 75BHP power and should be able to accelerate the complete homologated ambulance from 0 km/h to 70 km/h within 40s, when tested in accordance with IS: 11851-1986 as prescribed in AIS:125.	The performance specifications of the ambulance in terms of accelerations is clearly specified in the tender which needs the ambulance to maintain a sustained speed of 90 km/hr for the complete homologated ambulance with air-conditioning on & all equipments, fitments & occupants loaded over dry, hard surfaced, level roads. The complete homologated ambulance should be able to accelerate 0 km/h to 70 km/h within 40s, when tested in accordance with IS: 11851-1986 as prescribed in AIS:125. Hence any ambulance with an engine to perform as per the specified criteria should be permitted to participate in the tender without any additional specification of engine power, which suits any specific manufacturers. <b>Hence we request your reconsideration on the line "It should produce minimum 75BHP power" which has no technical basis after detail specification on the performance of the engine</b>	Original documents stands unchanged.
2	Ashok Leyland	Wireless & GPS System	Page 41: Suitable provision to be made for fitment of wireless and GPS equipment on all the vehicles including electrical requirements. The purchaser will provide the wireless and GPS instruments to be mounted on the prototype.	Request to provide detail technical specification of Wireless & GPS system (With the details of Physical dimension & electrical specifications)	Dimensions (H x W x D) - 60 mm x 185 mm x 175mm, Weight - 1.5Kg, voltage range - 108 to 15.6 V DC, Current consumptions - Idle/Rx/TX - 0.6 / 1 / 1.3, Multi slot PD (4 slot) - 3A, using USB host - adds 0.5A

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3	Ashok Leyland	Patient Compartment	Page 42: Patient compartment volumetric space shall be sufficient in size to transport occupants and accommodate / store all equipments & fitments as specified. The length of the patient compartment measured from partition to the inside edge of the rear loading door at the floor level shall be at least 3100 mm. The length should provide at least 640mm and not more than 760 mm of unobstructed space at the head of the primary patient, when measured from the face of the backrest of the Doctor's/Paramedic's Seat to the forward edge of the stretcher. Should provide 460 ± 150mm clear aisle walkway between stretcher / cot and the base of squad bench, with the cot located in the street side (non-centred) position.	Request to reconsider further about the patient compartment in terms of specific length & width of the compartment as 3100mm & 1500mm. Rather if needed appropriate you may consider adding the minimum net minimum volumetric requirement of the compartment based on the proposed length, height and width of the compartment so that we have some flexibility to design the patient compartment ensuring the net volumetric requirement of space as well as the specific functional requirements of the dimensions.	Original documents stand unchanged.
4	Ashok Leyland		Tender Due date 18.09.2013, 1500 Hrs IST	At Page No. 3, please permit minimum three weeks form the receipt of the clarifications to the pre-bid meeting queries to submit the tender.	Request considered for changes please see amendment.
5	Ashok Leyland		Price tender	We request inclusion of an escalation / discount in offered prices based on the foreign exchange situation at the time of final prototype approval compared to the bidding time. Because the tender has many sophisticated medical devices which would be imported from overseas manufacturers and based on the current experiences of forex escalation, it is extremely difficult to offer any commodity purchased in UDS / EURO and sale it on Indian Rupees without any consideration of prevailing forex level. Because forex level is a pure factor attributed to the government like taxes, duties and other statutory levies	Original stands unchanged for this clause.
6	Ashok Leyland		Price tender	Inland letter of credit in Indian Rupee should also be considered as a mode of payment with the terms of payment as per the tender	Original stands unchanged for this clause.
7	Ashok Leyland		Price tender	Any variation on account of changes in taxes and duties or that matter of cat any other statutory levies including any retrospective changes to the tax laws after the date of tendering would be payable at actual. Because it would be impossible for any bidder to foresee any such changes at the time making the bid.	Request considered for changes please see amendment.

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8	Ashok Leyland		Payment terms	We request the terms of payment be made at par with public sector procurement norms, where 98% should be paid against pre-dispatch inspection from our plant and the balance 2% after receipt of the vehicle by the consignee.	Original stands unchanged for this clause.
9	Ashok Leyland		Delivery Period	We request delivery period of 90 days and 150 days respectively for the 50 ambulances of each batch from the final prototype approval.	Request considered for changes please see amendment.
10	TATA Motors	Overall Dimensions	Page 40: . <b>Foot Steps-</b> If the steps protrude more than 18 cm from the rear the vehicle, fold-up steps should be provided. Footsteps if folding in nature must be linked to the respective door of the patient compartment and must fully deploy automatically when the said patient compartment door is opened.	Automatically deployable foldable foot step mandated if the footstep protrude more than 18 cm from the rear of the vehicle require greater study for purpose of integrating the same to our vehicles	Original documents stand unchanged. Closing date amended.
11	TATA Motors	Diesel Engine & Power Train	Page 40: It should be possible to maintain a sustained speed of 90 km/hr for the complete homologated ambulance with air-conditioning on & all equipments, fitments & occupants loaded over dry, hard surfaced, level roads. It should produce minimum 75BHP power and should be able to accelerate the complete homologated ambulance from 0 km/h to 70 km/h within 40s, when tested in accordance with IS: 11851-1986 as prescribed in AIS:125.	Please delete clause wrt acceleration as the specification is for complete homologated ambulance and since this cannot be tested until after fabrication and fitment as per tender.	Original documents stands unchanged.
12	TATA Motors	Tyres	Page 41: The tyres fitted on the ambulance should be Radial tyres (with / without tube) and appropriate for the finished vehicle's load, speed performance and durability. A spare wheel should be housed at appropriate place and indicated. The access to the spare wheel should be from outside the patient compartment. In case the spare wheel is located below the ambulance floor, an easy to use pulley lowering mechanism should be provided to enable quick access without removing the rear footstep.	Pls amend the clause wrt removal of spare wheel as under " <b>Suitable mechanism should be provided to enable quick access without removing rear foot step</b> ". This is because pulley mechanism is generally provide in chassis based vehicles and OEM should have freedom of design wrt spare wheel removal mechanism	Request considered for changes please see amendment.

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13	TATA Motors	Wireless & GPS System	Page 41: Suitable provision to be made for fitment of wireless and GPS equipment on all the vehicles including electrical requirements. The purchaser will provide the wireless and GPS instruments to be mounted on the prototype.	Please amend as: The purchaser will provide sample copy of the wireless and GPS instruments to be mounted on the prototype - prior to the fabrication of the fitment of these items.	Dimensions (H x W x D) - 60 mm x 185 mm x 175mm, Weight - 1.5Kg, voltage range - 108 to 15.6 V DC, Current consumptions - Idle/Rx/TX - 0.6 / 1 / 1.3, Multi slot PD (4 slot) - 3A, using USB host - adds 0.5A
14	TATA Motors	Windows	Page 43: In the patient's compartment, there shall be a minimum of two external windows. There shall be one on each side or one on the side and other at the rear. The windows shall be positioned or screened to ensure patient's privacy when required. Windows shall be fitted with safety glasses complying with the requirements of IS: 2553 specified under Rule 100 of CMV (A) R, 1989. At least one of these windows should have a minimum opening size of 450mm x 550mm to act as emergency exit.	Please remove emergency exit window as rear doors are fully openable	Original documents stand unchanged.
15	TATA Motors	Vehicle Operation, performance and physical characteristics	Page 39: The complete homologated ambulance with all equipments and fitments loaded should fully comply with all requirements of CMVR (as per the latest amended applicable on the date of submission to the test agency). A certificate in this regard from any of the testing agencies specified in CMVR, 1989 should be furnished at the time of final prototype inspection.(The bidder shall bear all costs related to CMVR certification of the complete prototype ambulance.)	We request you to provide the contact details of the concerned office and officer/s who can furnish us the details of cost / fees required for testing/inspection/homologation of the complete ambulance with all equipments and fitments loaded so as to have a precise idea of this cost component for submitting price/financial bid accordingly	The information of the certified testing agencies are specified in CMVR, 1989. For details log on to <a href="http://www.morth.nic.in">www.morth.nic.in</a>
16	TATA Motors		Tender Due date 18.09.2013, 1500 Hrs IST	Extend the tender due date to 18.10.2013	Request considered for changes please see amendment.

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17	TATA Motors		Section 15: Documents establishing tenderer's eligibility and qualifications Sub section 15.3: Mention all details regarding the sharing of responsibilities between partners as regards the provision of warranties of the vehicle/ fitment/ medical equipment etc. Section VII : Qualification Criteria	As per Section VII: qualification criteria in all possible circumstances the ambulance manufacturer (OEM) has been proposed as lead partner of the consortium. Please note that OEM and ambulance fabricator/Medical equipment suppliers are of two different domains We propose you to accept PG on proportionate basis from both the Consortium members and both the consortium members should be held responsible for their respective domain	Original stands unchanged for this clause.
18	TATA Motors		After Sales Service: After sales service centre should be available at the city of New Delhi on 24 (hrs.) x 7 (weeks) x 365 (days) basis. Complaints should be attended properly, maximum within 8 hrs. The service should be provided directly by tenderer. Undertaking by the principals that the spares for the equipment shall be available for at least 10 years from the date of supply	It should read complaints should be attended properly, maximum within 8 working hours i.e. if normal working hours are 10 AM to 6 PM and complaint has been registered in the late afternoon at 3:00 PM that means it should be attended by 3:00 PM next day	Request considered for changes please see amendment.
19	Azad Coach Pvt Ltd	Sliding Door	Page 58: Sliding Door indicated in drawing	Although it was clarified that the drawing is notional. But more clarification is sought whether it is mandatory or not	The drawing provided in the Tender Documents are indicative only.
20	Azad Coach Pvt. Ltd		Breakdown time & rectification within 8 hrs. on 24x7x365 basis. (Ref. on Page no. 26 Clause no. 12)	8 hrs. is too less for major repairs, should be atleast 48 hrs. with some leniency in major breakdowns	Request considered for changes please see amendment.
21	Azad Coach Pvt. Ltd		Up time warranty of 98% through out the tenure of 8 years. (Ref. on Page no. 26 Clause no. 12)	98% up time is very high should be variable per year or around 95% & scheduled maintenance time should not account for in calculating up time.	Request considered for changes please see amendment.
22	Philips Healthcare	Bi-Phasic Defibrillator cum cardiac monitor	Page 51: SpO2 - Adult & Paediatric (Massimo or Nellcor Sensors)	Amendment Request/Point to be incorporated: SpO2 - Adult & Paediatric (Masimo or Nellcor or FAST SpO2 Sensors)	Original document stand unchanged.
23	Instromedix India Pvt Ltd	Overall Dimensions	Page 40: The overall length of the ambulance should not exceed 5500mm, excluding rear steps and bumper guard.	Whereas the maximum limit of the vehicle is mentioned there is no minimum limit	Minimum limit for patient compartment has been provided in Tender Documents (Page No-42). The minimum limit of the vehicle has not been restricted, however it should meet the patient compartment requirement.

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24	Instromedix India Pvt Ltd	Body Structure	Page41: In <b>ambulances built on OEM Chassis</b> , the body structure of the patient compartment shall be either made of Sandwich Panel Elements or shall be built to meet the specifications prescribed in AIS:052.	Sandwitch panelling do not last long. It is hard to upkeep the sandwich panelling, it breaks down due to rough road conditions & extreme change in weather condition.	Request considered for changes please see amendment.
25	Instromedix India Pvt Ltd	Patient Compartment	Page 42: the interior panelling of the patient compartment including sidewalls, partition between patient cabin and driver cabin, roof, door panels and all other surfaces in the patient compartment should be made from long life superior quality UV-resistant ABS unless mentioned otherwise.	This should be open to either ABS/FRP	Original documents stand unchanged.
26	Instromedix India Pvt Ltd	Oxygen Delivery System	Page 45: The patient cabin must have a digital display panel for oxygen supply status.	This should be either Digital/Mechanical pressure display	Request considered for changes please see amendment.
27	Instromedix India Pvt Ltd	Equipment for ALS & BLS Ambulance	Page 50: Any wall/floor/roof mounted medical equipments to be fixed on OEM approved EN 1789 certified mounts (where ever mentioned in the Technical Specification below), must accompany with copy of individual certificates along with the technical bid & their positions should be clearly highlighted in the 3D drawings.	Any standard Mount of good quality should be allowed	EN 1789 certified mounts are mandatory in Ambulance cot, Bi-Phasic Defibrillator cum Cardiac Monitor with recorder and Transport Ventilator only. Any standard Mount of good quality will be allowed for the other equipments.
28	Instromedix India Pvt Ltd	Transport Ventilator	Page 52: Wall mounted pneumatic Transport Ventilator	There should be turbine based Ventilators in the Ambulance	Request considered for changes please see amendment.
29	Instromedix India Pvt Ltd		Tenderer must be a OEM of Vehicle or its authorized agent or legally incorporated consortium of OEM & Fabricator	The Vehicle procurement should be separated from fabrication and equipment. Two separate tenders should be floated one for Vehicle and second for fabrication work with equipment especially because warranty on the Vehicle is provided by OEM and for fabrication/equipment by the fabricators.	Original stands unchanged for this clause.

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30	SML Isuzu	CMC & Warranty	Page: 26 The Comprehensive warranty of vehicle shall remain valid for a period of 3 ( three) years or 3 ( three) lac kilometres , whichever is earlier and 3 years Comprehensive warranty on fabrication and all other equipments including medical equipments as mentioned in the list of requirement/ General Technical specification, after the goods or any portion thereof as the case may be, have been delivered, Installed and Commissioned at the final destination and accepted by the purchaser/consignee in terms of the contract	Please inform the range of KMs covered per month to arrive at costs extrapolated.	CMC and warranty terms are well specified in tender documents. However, Batteries and tyres of the vehicle will be excluded from comprehensive warranty. Other terms and conditions as per original documents stand unchanged.
31	SML Isuzu	Tyres	Page 41: The tyres fitted on the ambulance should be Radial tyres (with / without tube) and appropriate for the finished vehicle's load, speed performance and durability.	Since the base model is required to be CMVR compliant, the tyres as per the CMVR certificate may please be accepted.	Request considered for changes please see amendment.
32	SML Isuzu	Body Structure	Page 41: In ambulances built on OEM Chassis, the body structure of the patient compartment shall be either made of Sandwich Panel Elements or shall be built to meet the specifications prescribed in AIS:052.	For ambulances on Chassis the body is required to be built as per AIS:052 wherein inside height is approx 1800mm. The same inside height (1800mm) should be prescribed for all Ambulances as 1500mm does not allow a person to stand so the movement is restricted and may thus defeat the purpose.	For ambulances on Chassis the body is required to be built as per quality standards AIS:052, dimensions will be as per tender documents.
33	SML Isuzu	Patient Compartment	Page 42: The minimum width of the compartment when measured at the centre point of the patient compartment shall be not be less than 1500mm and should provide 460 ± 150mm clear aisle walkway between stretcher / cot and the base of squad bench, with the cot located in the street side (non-centred) position.	Clear walkaway between stretcher and squad bench may be measured as minimum and not from the base of squad bench also gangway tolerance 460 ± 150 mm is un predential	The specifications are self explanatory and our original documents stand unchanged.
34	SML Isuzu	Patient Compartment	The minimum width of the compartment when measured at the centre point of the patient compartment shall be not be less than 1500mm	Minimum width of 1500 is too less it should be revised to a minimum of 1800mm.	Original documents stand unchanged.
35	SML Isuzu	Quality Assessment & Inspection	Not mentioned	Please specify the reasonable inspection period	Inspection will be done within 15 days after receiving the inspection request from supplier.

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36	SML Isuzu	Delivery Schedule	Page 34: Not mentioned	Please incorporate that Date of Inspection call will be considered for LD purposes as we have no control over Inspection and testing period	The period of inspection will be deducted while calculating LD charges if the lots are accepted.
37	SML Isuzu	Oxygen Delivery System	Page 44: The manifold should have one Primary D type oxygen cylinder and one standby oxygen cylinder which should be atleast B-type. All oxygen cylinders being used in the ambulance including the portable cylinders	Oxygen cylinders to be placed in vertical position to meet safety norms and so 'D' type cylinder cannot be accomodated.	Original documents stand unchanged.
38	SML Isuzu	Air Conditioning	Page 45: Not mentioned	Please inform us to the procedure for checking AC of the Ambulance	Air Conditioning will be tested by the CMVR certified testing agency. For this the supplier has to inform the testing agency with the specifications.
39	SML Isuzu		Date and Time of receipt of Tender	May please be re-fixed upto 1 month from the date of up loading the amendments	Request considered for changes please see amendment.
40	SML Isuzu		Qualification criteria	For bidding in Consortium either of the partners may be LEAD PARTNER and Experience of either in supplying the Ambulance be considered for qualification as both are jointly responsible for smooth functioning of the Ambulances	Original stands unchanged for this clause.
41	SML Isuzu		EMD to Technically Non-Compliant bidder/s may be released on opening of Financial bids, to the unsuccessful bidder/s on award of Letter of Intent and to the successful bidder on submission of Performance Guarantee.	Clarify	Please refer GIT clause no. 17.5 (pg. 13) and 39 (pg. 19), which are self explanatory
42	SML Isuzu			In case the Technical qualification is not determined in 120 days and financial bids are not opened chance may be provided to the Bidders to re submit their Financial Bids as is justified	Not acceptable.



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43	SML Isuzu		Inspection, Testing and Quality Control	CMVR compliance and certification of Compliance to Tender specifications by the same agency should be the last stage and after this the scope of Inspection should be limited to check similarity of the supplies to the prototype approved during 4 Tier inspection. Thus 7.4, 7.5 and 7.6 may be deleted	Original stands unchanged for this clause.
44	SML Isuzu		Breakdown time & rectification within 8 hrs. on 24x7x365 basis. (Ref. on Page no. 26 Clause no. 12)	Warranty repairs of the Vehicle may not be possible at site and vehicle needs to be brought to the Workshop by the user. Complaint can be attended in 8 working hours but may or may not be rectified with in this stipulation.. UPTIME may be re fixed as 90 % of the Days and not on Hourly basis.	Request considered for changes please see amendment.
45	SML Isuzu		Up time warranty of 98% through out the tenure of 8 years. (Ref. on Page no. 26 Clause no. 12)	Scheduled maintenance period/ Time to be out of the scope of Up Time. Please clearly specify the process of calculating the uptime	
46	SML Isuzu		Payment terms	As per DGS&D i.e. 98% after inspection, certification by inspecting team and proof of dispatch (receipt at consignee) and balance 2% against acceptance b y the consignee	Original stands unchanged for this clause.
47	SML Isuzu		Termination for convenience	Clause 23, pg 31 is one sided and may be removed. These are not Off the shelf available stores and are specially designed, fabricated and homologated for the purchaser and may not have alternate market. Cancellation for convenience is therefore not OK	Original stands unchanged for this clause.
48	SML Isuzu		CMC and warranty	Please inform the range of KMs covered per month to arrive at costs extrapolated	Original stands unchanged for this clause.
49	SML Isuzu		Inspection	Please specify the reasonable Inspection period	Inspection will be done within 15 days after receiving the inspection request from supplier.
50	SML Isuzu		LD Clause	Please incorporate that Date of Inspection call will be considered for LD purposes as we have no control over Inspection and testing period	The period of inspection will be deducted while calculating LD charges if the lots are accepted.
51	SML Isuzu		Delivery Period	Delivery period may please be re fixed as 90 days for Prototype to be sent for Homologation. Supply @ 50 Vehicles 90 days after proto approval and balance 50 in 60 days after the supply of first lot	Request considered for changes please see amendment.

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52	SML Isuzu		Performance Guarantee	Performance Guarantee to be given by Lead or other partners aggregating the 10% value. Since Taxes and Duties are re imbursements the same may be taken out for calculating the PG value	The Lead partner may make their internal arrangement to provide a single PBG. The contract shall be awarded on lumpsum price per unit basis inclusive all charges. Hence, original stands unchanged for this clause.
53	MGM Associates	Patient Compartment	Page 44: Two numbers of multipurpose fire extinguishers of ABC Type (ISI marked & conforming to BIS: 13849-1993 or latest) duly filled, of capacity and quantity as per the provisions of Central Motor Vehicle Rules 1989 should be provided.	It is requested to change to new BIS applicable standards IS 15683:2006	Request considered for changes please see amendment.
54	MGM Associates	Oxygen Delivery System	Page 44: The ambulance shall have piped medical oxygen system (manifold) capable of storing and supplying medical grade oxygen.	As the requirement is of Medical Grade Oxygen & No standard for cylinder are mentioned. It is requested to get the cylinder that is manufactured with material called Chrome Molybdenum Alloy 34Cr which delivers Medical grade oxygen against Manganese Alloy material	Medical grade oxygen has already mentioned in Tender documents. Hence our original documents stand unchanged.
55	MGM Associates	Oxygen Delivery System	Page 45: The patient cabin must have a digital display panel for oxygen supply status.	It is limited to very specific manufacturers & as far as the Indian scenario is concerned this is not suitable for the kind of road conditions we have, these kind of systems are prevalent in Medical Gas Pipeline systems as part of alarm system, where the unit is static & not moving. Our Indian system is more rugged & time tested, so it is requested to give option for the prevailing, existing system as well.	Request considered for changes please see amendment.
56	MGM Associates	Bi-Phasic Defibrillator cum cardiac monitor	Page 51: SpO2 - Adult & Paediatric (Massimo or Nellcor Sensors)	The international technologies are available which are more superior to both of these sensors. It is requested to please keep all of the latest International technologies which are superior & widely acceptable world over	Original documents stand unchanged.
57	MGM Associates	Transport Ventilator	Page 52: • Modes of ventilation: □ CMV □ PEEP	It is useful to have Assist / SIMV mode in head injury cases as well and the same will not increase the cost of the product & will give added benefit and increase usability of the product with additional mode	Request considered for changes please see amendment.

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58	MGM Associates	Pulse Oximeter (Finger Tip)	Page 52: • Fingertip pulse oximeter with integrated colour OLED Screen	It is requested to please add that it should be crash proof as well.	It will restrict competition and hence our original documents stands unchanged.
59	MGM Associates	Suction Pump (Manual & Handheld)	Page 53: • Non disposable container -500 ml connecting jar made out of polycarbonate with overfilling valve	It is recommended to reduce the size of the container to minimum 250ml & the same should be autoclavable.	Request considered for changes please see amendment.
60	MGM Associates	Suction Pump (Electronic)	Page 53: EN1789 mount nor mandatory	As it is again as important product for the Airway Management, we recommend EN 1789 standard for the same, for the safety of Patient/Paramedic/Doctor or any attendant	EN 1789 certified mounts are mandatory in Ambulance cot, Bi-Phasic Defibrillator cum Cardiac Monitor with recorder and Transport Ventilator only. Any standard Mount of good quality will be allowed for the other equipment.
61	Uttam Air Products Pvt Ltd	Oxygen Cylinder (Portable)	Page 54: Should be made of Aluminium. Should be manufactured as per IS: 7285, BIS-certified and approved by the Chief Controller of Explosives, Government of India, Nagpur	Suggested as: Aluminum alloy. Alloy add strength to the cylinder and is more robust. Should be manufactured as per IS/ISO/DOT and approved by the Chief Controller of Explosives, Government of India, Nagpur. International standard signified quality of the products	Request considered for changes please see amendment.

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62	Mahindra Trucks and Buses Ltd	Overall Dimensions	Page 40: The finished floor (loading) height shall be a maximum of 750mm while ensuring that one person should be able to load and unload the supplied fully loaded ambulance cot into the ambulance seamlessly without the requirement of physical lifting of the cot at any end.	We request the maximum Height to be 840mm.	Original documents stand unchanged.
63	Mahindra Trucks and Buses Ltd	Diesel Engine & Power Train	Page 40: The diesel engine should meet requirements of CMVR and should be BS IV compliant.	We request if emission norms to be revised to BS III.	Original documents stand unchanged.
64	Mahindra Trucks and Buses Ltd	Medical Equipment		1. If the Scoop Stretcher, Spine Board, Wheel Chair would be wall mounted do they need to comply with any ambulatory standards or can be mounted using any available mounted without any specific compliances. 2. Should the mount for "Automatic External Defibrillator (BLS Only)" be mounted on EN-1789 mounts or not? 3. Should "Laryngoscope with blades" be supplied with BLS ambulance as well because there is no ventilator in these ambulances?	1. EN 1789 certified mounts are mandatory in Ambulance cot, Bi-Phasic Defibrillator cum Cardiac Monitor with recorder and Transport Ventilator only. Any standard Mount of good quality will be allowed for the other equipment. 2. Mount for AED is not mandatory. 3. It is already mentioned in tender documents that "Laryngoscope with blades" be supplied for ALS and BLS ambulances and as per CRA guidelines.
65	Mahindra Trucks and Buses Ltd		Tender Due date 18.09.2013, 1500 Hrs IST	We request Tender date to be One month from the date of issuance of amendment from your end.	Request considered for changes please see amendment.
66	Bafna Healthcare Pvt Ltd	Wireless & GPS System	Page 41: Suitable provision to be made for fitment of wireless and GPS equipment on all the vehicles including electrical requirements. The purchaser will provide the wireless and GPS instruments to be mounted on the prototype.	Please clarify the dimensions and technical requirement enabling us to keep provision and location etc	Dimensions (H x W x D) - 60 mm x 185 mm x 175mm, Weight - 1.5Kg, voltage range - 108 to 15.6 V DC, Current consumptions - Idle/Rx/TX - 0.6 / 1 / 1.3, Multi slot PD (4 slot) - 3A, using USB host - adds 0.5A

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67	Bafna Healthcare Pvt Ltd	Equipment for ALS & BLS Ambulance	Page 50: All equipment & accessories being used in the ambulance including those in the Oxygen Delivery System should be US Food and Drug Administration (FDA) or European CE certified	Please clarify: Do we need European CE Or US FDA certificate for accessories and small Equipment/ items i.e. Kidney tray, Hammer, Axe, Wrecking Bar, Crow Bar, Scissors, Rescue tools, Manual suction pump, mouth to mask ventilation device, forceps, Pupillary torch, First Aid Box, Search light, powered cooling box, Thermometer, Needle & Syringe destroyer and sharp container, Stethoscope, BP Apparatus, Laryngoscope etc. The government should encourage and purchase good quality Indian manufactured products and should not promote American and European products, and try to strengthen Indian economy by way of saving foreign currency outflow.	For clarification, please see amendment.
68	Bafna Healthcare Pvt Ltd		Closing date & time for receipt of tender: 18.09.2013 at 15.00 Hrs.	We request you to please allow minimum 30 -45 days for the tender submission from the date of Corrigendum because we have to coordinate with OEM vehicle manufacturer, Medical equipment supplier and lot of other vendors and many issues have to be addressed for preparing the bid	Request considered for changes please see amendment.
69	Bafna Healthcare Pvt Ltd		All price shall be quoted in Indian Rupees and No letter of credit will be opened by the purchaser any time	The project involves huge capital investment for procurement of OEM vehicle , Medical equipment and material for fabrication hence we propose for Inland L/C with 80% advance payment	Original stands unchanged for this clause.
70	Bafna Healthcare Pvt Ltd		Firm Price: The prices quoted by the tenderer shall remain firm and fixed during the currency of the contract and not subject to variations on any account, irrespective of change in Tax, duties etc. if any	Any revision increase/decrease in taxes/duties/Levies and Cess etc. by the State/central Government should be paid on actuals.s	Request considered for changes please see amendment.
71	Bafna Healthcare Pvt Ltd		Uptime warranty: During the warranty period, bidder shall maintain 98% uptime of the ambulance calculated on annual basis. Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract.	The routine maintenance of vehicle and preventive maintenance of critical medical equipment is a time consuming process besides there will be unforeseen situations like tyre burst/puncture etc. The time permitted of 2% is too less, hence we propose to change the uptime warranty should be 95% besides regular schedule service and preventive maintenance.	Request considered for changes please see amendment.
72	Bafna Healthcare Pvt Ltd		EMD: The intending tenderer (s) shall have to deposit an amount of Rs.42(forty Two Lac's only)	We are a small scale unit registered under SSI/NSIC in HARYANA, Please confirm do we need to submit EMD. As per Government notification NSIC certificate with Monetary limit is acceptable in lieu of EMD, as being followed in most of the State Government tenders.	NSIC registered bidder may be exempted from paying EMD amount provided the certificate specifies that bidder is a manufacturer of "fully fabricated Ambulances"

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73	Bafna Healthcare Pvt Ltd		Payment Terms: 80% on delivery and balance 20% on acceptance and commissioning	As per standard Government terms 90% payment should be released on Pre dispatch Inspection and balance against final delivery	Original stands unchanged for this clause.
74	Bafna Healthcare Pvt Ltd		If the supplier tenders the goods to the purchaser's inspector for inspection at the last moment without providing reasonable time.	Please define the reasonable time. Ideally the Inspection call date should be treated as contractual delivery date.	Inspection will be done within 15 days after receiving the inspection request from supplier. The period of inspection will be deducted while calculating LD charges if the lots are accepted.
75	Bafna Healthcare Pvt Ltd		The purchaser's/consignee's contractual right to inspect, test and, if necessary, reject the goods after the goods' arrival at the final destination shall have no bearing of the fact that the goods have previously been inspected and cleared by purchaser's inspector during pre- despatch inspection mentioned above.	The Clause should be deleted	Original stands unchanged for this clause.
76	Bafna Healthcare Pvt Ltd		3 years Comprehensive warranty on fabrication and all other equipment including medical equipment a. No conditional warranty will be acceptable. b. Warranty will be inclusive of all spares, cables, accessories including rubber, glass items etc	a. standard warranty does not include replacement due to mis- handling or breakage. b. The consumables and accessories including batteries, plastic parts , cables etc. are not covered under standard warranty globally by any of the manufacturer.	Only for Tyres and Batteries, it will follow the standard manufacturer's warranty terms. For all other items original terms stands unchanged for this clause.
77	Bafna Healthcare Pvt Ltd		In the event of any rectification of a defect or replacement of any defective goods during the Warranty period, the warranty for the rectified/replaced goods shall be extended to a further period as mentioned in clause 12.2 from the date such rectified / replaced goods starts functioning to the satisfaction of the purchaser.	Ideally the warranty for the rectified/replaced goods shall be limited to 3 years from the date of original supply and not from the date of rectification/replacement	Request considered for changes please see amendment.

Sl.No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
78	Bafna Healthcare Pvt Ltd		Required delivery Schedule: a. 60 days from the date of "Notification of award" prototype to be submitted to CMVR compliance inspection agency. b. Batch-1: Supplier has to complete the delivery of 50 ambulances within 60 days from the date of final prototype approval c. Batch-2: Supplier has to complete the delivery of 50 ambulances within 90 days from the date of final prototype approval	Amendment required: a. It should be revised to 90 days from the date of "Notification of Award". b. Delivery period should be revised to minimum 90 days for 1st batch and 150 days from the date of final prototype approval	Request considered for changes please see amendment.
79	Bafna Healthcare Pvt Ltd		Qualification criteria: The tenderer must be a OEM of Monocoque/Chassis Vehicle Manufacturer	In both the scenario the OEM vehicle manufacturer is a lead partner whereas OEM and fabricator of ambulance and supplier of medical equipment are of two different Domain/ specialties. Moreover Fabricator and Medical equipment supplier has to play equal role for maintenance. As per clause 15.3 (b), once details regarding the sharing of responsibilities and liabilities between partners are defined, than both the partners should be allowed to submit PG amounting to total of 10% of total order value which make both of them jointly responsible for optimum sale and service.	Original stands unchanged for this clause.
80	ZOLL Medical Corporation	Bi-Phasic Defibrillator cum cardiac monitor	Page51: Minimum 6.5" colour LCD display	We request to consider screen size lesser than that has been asked	Original stands unchanged for this clause.
81	ZOLL Medical Corporation	Bi-Phasic Defibrillator cum cardiac monitor	Page 51: Should have charging time up to 200J in less than 6 seconds with a new fully charged battery	We request you to consider charging time upto 200J in less than 10 sec.	Request considered for changes please see amendment.
82	ZOLL Medical Corporation	Bi-Phasic Defibrillator cum cardiac monitor	Page 51: Should be able to deliver shock from 2-200 joules through biphasic technology.	We request to consider real-time depth and rate CPR feedback technology in Defibrillator & AED devices.	Original documents stand unchanged.

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83	Spencer India Technologies Pvt Ltd	Equipment for ALS & BLS Ambulance	Page 50: Any wall/floor/roof mounted medical equipments to be fixed on OEM approved EN 1789 certified mounts (where ever mentioned in the Technical Specification below),	Kindly Specify that EN1789 certified mount is required/not required for scoop stretcher, Spine Board and Wheel Chair	EN 1789 certified mounts are mandatory in Ambulance cot, Bi-Phasic Defibrillator cum Cardiac Monitor with recorder and Transport Ventilator only. Any standard Mount of good quality will be allowed for the other equipment.
84	Spencer India Technologies Pvt Ltd	Spine Board	Page 51: Not mentioned	Kindly also include 1 spider type straps system for immobilization on spine board as it is difficult to use a spine board without straps to transport any patient	Spine Board will be supplied with standard straps.
85	Spencer India Technologies Pvt Ltd	Suction Pump (Manual & Handheld)	Page 53: Non disposable container -500 ml connecting jar made out of polycarbonate with overfilling valve	Kindly change the capacity of jar from 500ml to 250-300ml, so maximum companies can participate in the tender, 500ml jar is not commonly available	Request considered for changes please see amendment.
86	Spencer India Technologies Pvt Ltd	Cervical Collars	Page 56: Rigid and should be suitable for children aged 2 years or older, infant and adults	Kindly remove the child & neonatal sizes as it is not commonly available and also difficult to immobilize a child/neonate with adult cervical collar	Request considered for changes please see amendment.
87	Force Motors	Tender Process	Single Tender including Vehicle, Fabrication & Equipment.	As a OEM of Monocoque vehicle Manufacturer, it is very difficult for us to quote with Medical equipments. Considering this kindly waive off supply of Medical equipments from tender and tender should be with vehicle + fabrication only.	Original documents stand unchanged.
88	Force Motors	Warranty	Page 26: The Comprehensive warranty of vehicle shall remain valid for a period of 3 ( three) years or 3 ( three) lac kilometres , whichever is earlier and 3 years Comprehensive warranty on fabrication and all other equipments including medical equipments as mentioned in the list of requirement/ General Technical specification, after the goods or any portion thereof as the case may be, have been delivered, Installed and Commissioned at the final destination and accepted by the purchaser/consignee in terms of the contract a. No conditional warranty will be acceptable. b. Warranty will be inclusive of all spares, cables, accessories including rubber, glass items etc c. Replacement and repair will be undertaken for the defective goods.	It is very difficult to provide comprehensive warranty of 3 years or 3 lacs Kms whichever is earlier for BS-IV vehicles. Also it is very difficult to provide warranty on wear and tear parts, consumables items, all spares, cables, accessories including rubber, glass items. Considering this warranty on ambulances should as per DGS&D or as per Manufacturer standard warranty terms and conditions.	CMC and warranty terms are well specified in tender documents. Batteries and tyres of the vehicle will be excluded from comprehensive warranty. Other terms and conditions as per original documents stand unchanged.



Sl.No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
89	Force Motors		Qualification Criteria	Is it acceptable to the department if we submit performance statement of Base Ambulance i.e Ambulance without Internal fabrication and Medical Equipments? or department wants performance statement of tendered model only.	Performance will be considered for the vehicles which have been sold as "Ambulance variance" or have been fabricated as "ALS or BLS Ambulances". in both the cases end user satisfactory certificates are to be submitted.
90	Force Motors		Qualification Criteria	Kindly inform OEM can give authorization to more than one agent for participation in the tender on behalf of OEM.	Original stands unchanged for this clause.
91	Force Motors		If the quantity has not been increased at the time of the awarding the contract, the purchaser reserves the right to increase by up to twenty five (25) per cent, the quantity of goods and services mentioned in the contract (rounded of to next whole number) without any change in the unit price and other terms & conditions mentioned in the contract, during the currency of the contract	Kindly clarify following clause "during currency of contract"- Page No. 18, sr. no.35.2 If the quantity has not been increased at the time of the awarding the contract, the purchaser reserves the right to increase by up to twenty five (25) per cent, the quantity of goods and services mentioned in the contract (rounded of to next whole number) without any change in the unit price and other terms & conditions mentioned in the contract, during the currency of the contract.	The point is self explanatory. However, the quantity variation is applicable on the final tendered quantity only.
92	Force Motors			Kindly waive of following clause: - Page No. 26, 12.4. Upon receipt of such notice, the supplier shall, within 8 hours on a 24(hrs) X 7 (days) X 365 (days) basis respond to take action to repair or replace the defective goods or parts thereof, free of cost, at the ultimate destination. Repairing/ rectification of all vehicles should be at Dealership.	For changes please see amendment.
93	Force Motors		Upon receipt of such notice, the supplier shall, within 8 hours on a 24(hrs) X 7 (days) X 365 (days) basis respond to take action to repair or replace the defective goods or parts thereof, free of cost, at the ultimate destination. The supplier shall take over the replaced parts/goods after providing their replacements and no claim, whatsoever shall lie on the purchaser for such replaced parts/goods thereafter. The penalty clause for non rectification will be applicable as per GCC clause 12.10.	Kindly waive of following clause: - Page No. 26, 12.5. In the event of any rectification of a defect or replacement of any defective goods during the warranty period, the warranty for the rectified/replaced goods shall be extended to a further period as mentioned in clause 12.2 from the date such rectified / replaced goods starts functioning to the satisfaction of the purchaser.	Request considered for changes please see amendment.

Sl.No	Name of Bidder	Name of the Item	Tender Specification as per Tender Enquiry	Representations/Queries received from bidders	Response
94	Force Motors		Uptime Warranty: During the warranty period, bidder shall maintain 98% uptime of the ambulance calculated on annual basis. Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract.	Kindly waive of following clause: - Page No. 26, 12.10 Uptime Warranty: During the warranty period, bidder shall maintain 98% uptime of the ambulance calculated on annual basis. Failure to meet uptime shall render supplier liable for penalty @ 0.01% per day of the total cost of the contract.	For changes please see amendment.
95	Force Motors		The Tenderer shall provide five year Comprehensive Annual Maintenance Contract after the completion of comprehensive warranty period on Complete Fabrication work and all equipments mentioned in the Technical Specification in Section-V of the tender documents except vehicle.	Kindly waive of following clause: - Page No. 36, 4. The Tenderer shall provide five year Comprehensive Annual Maintenance Contract after the completion of comprehensive warranty period on Complete Fabrication work and all equipments.	Original stands unchanged for this clause.