

Tender Document for
CONTRACT MANUFACTURE & SUPPLY OF
PHARMACEUTICAL PRODUCTS
Under Rate Contract for 12/6 Months

IFB No. HLL/MKTG/SD/2017-18/03 DT. 17.08.2017



HLL Lifecare Limited
(A Govt. of India Enterprise)
HLL Bhavan, Poojappura,
Thiruvananthapuram -695012
Kerala, India
Tel: +0471 2354949, 2355426
Website – www.lifecarehll.com

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(A Govt. of India Enterprise)
HLL Bhavan, Poojappura,
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Tender for Contract Manufacture & Supply of Pharmaceutical
Products under rate contract for 12/6 months

IFB No	:	HLL/MKTG/SD/2017-18/03 Dt.17.08.2017
DATE OF COMMENCEMENT OF SALE OF TENDER DOCUMENT	:	17.08.2017, 10.00 HRS
LAST DATE FOR SALE OF TENDER DOCUMENT	:	08.09.2017, 11.30 HRS
LAST DATE AND TIME FOR RECEIPT OF BIDS	:	08.09.2017, 14.30 HRS
DATE AND TIME OF OPENING OF TECHNICAL BIDS	:	08.09.2017, 15.00 HRS
PLACE OF OPENING OF BIDS	:	HLL Lifecare Limited HLL Bhavan, Poojappura, Thiruvananthapuram -695012 Kerala, India
ADDRESS FOR COMMUNICATION	:	HLL Lifecare Limited HLL Bhavan, Poojappura, Thiruvananthapuram -695012 Kerala, India E-mail : vgpillai@lifecarehll.com / hllsd@lifecarehll.com

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Notice Inviting Tender

FOR CONTRACT MANUFACTURE & SUPPLY OF PHARMACEUTICAL PRODUCTS

HLL LIFECARE LIMITED (HLL) is a 'Mini Ratna' PSU under the Ministry of Health & Family Welfare, Govt. of India. HLL invites Bids from interested parties under the two-bid system for contact manufacture and supply of Pharmaceutical Products in **HLL's Brand Name** under rate contract for 1 Years. (For item Nos. 1 & 2, the rate contract period will be 6 (SIX) months)

The scope of this tender includes the following.

1. Manufacture and supply of various Pharmaceutical Products under **Contract (Third party) manufacturing agreement.**
2. Supply the product to various HLL's Depot / Carrying & Forwarding Agents across India.
3. Ensure strict compliance to all statutory regulations with furnishing of a "Certificate of Analysis" confirming to IP for each batch of all products purchased from the party.

Bidders who have participated in our tenders for pharmaceutical products during the previous financial year (2016-17) are exempted from submitting the repetitive documents they have already submitted.

The details of item, item specifications and terms & conditions etc. are given in Tender documents. The same can be obtained from our Office on any working day between 11:00 AM to 3:30 PM by paying Rs. 1500/- by Cash / DD (inclusive of ST) drawn in favor of HLL Lifecare LTD, payable at Thiruvananthapuram - 695012. Further, Tender documents can also be downloaded from our website **www.lifecarehll.com**. However cost of Tender documents i.e. Rs.1500/- by D.D. shall be given with the Technical Bid.

Last date for Receipt of Technical & Price bid	08.09.2017 (14: 30 Hrs.)
Opening of Technical Bids	08.09.2017 (15:00 Hrs.)

Opening of Price bid of qualified vendors will be informed later

We request you to submit your sealed technical and Price bids for the Product. Sealed bids are to be submitted by the closing date i.e. before 14.30 Hrs on 08.09.2017. The technical bids will be opened as scheduled in the presence of the bidders, who opt to be present.

In the event of 08.09.2017 being declared is a closed holiday for HLL, the due date for submission of bids and opening of bids will be the following working day at the appointed time.

Central Public Sector Enterprises/SSI Units registered with NSIC (certified copy required) shall be exempted from payment of Tender document cost, Earnest Money Deposit & security Deposits as per rules (upto their monetary limit).

In case you need any further information, please feel free to contact the undersigned on E-mail: vgpillai@lifecarehll.com / hllsd@lifecarehll.com . Tel: +0471 2354949, 2355426. Website – www.lifecarehll.com

Associate Vice President (CTD & SD)

BID DATA SHEET

Address for Communication	Associate Vice President (CTD & SD) HLL Lifecare Ltd. (A Govt. of India Enterprise) HLL Bhavan, Poojappura, Thiruvananthapuram - 695012, Kerala, India Tel: +91 471 2354949, 5426. Email – vgpillai@lifecarehll.com , hllsd@lifecarehll.com Website – www.lifecarehll.com
Bid validity	12/6 Months from the date of opening the financial bid.
No. Of copies	No. of copies: 1 original + 1 copy
Dead line for submission of Technical and Price Bids	08-09-2017, (14: 30 Hrs.)
Date and time of opening of Technical bid	08-09-2017, (15:00 Hrs.) at Corporate Registered Office, HLL, Thiruvananthapuram.
Date, time and place of opening of Price bid of qualified vendors	Will be informed later

BACKGROUND NOTE

1. Company Background

HLL Lifecare Limited (HLL) is a Mini Ratna Schedule B Central Public Sector Enterprise under the Ministry of Health and Family Welfare, Government of India. HLL Lifecare limited (formerly known as Hindustan Latex Ltd), came into being on March 1, 1966 under Ministry of Health and Family Welfare. Over the decades, HLL has grown today into a multi-product, multi-unit organization addressing various public health challenges facing humanity.

The company's Corporate Head Office is situated at Thiruvananthapuram, Kerala. HLL today has seven state-of-the-art manufacturing plants which are - Peroorkada in Thiruvananthapuram for contraceptives, Kanagala (near Belgaum) in Karnataka for contraceptives and pharmaceutical products, Akkulam in Thiruvananthapuram for hospital products, Kakkanad in the Cochin Special Economic Zone, Kerala (2004) for female condoms and male condoms (export), Manesar in Gurgaon, Haryana for rapid in- vitro diagnostic test kits, Indore in Madhya Pradesh and Irapuram in Cochin is the moulding hub for male and female condoms.

HLL's Health care product range includes Contraceptives products, Blood Collection Bags, Surgical Sutures, Auto Disable Syringes, Vaccines, In - Vitro Diagnostic Test Kits, Pharmaceutical products for Women, Natural and herbal products, Hydrocephalus Shunt, Tissue Expanders, Surgical and Examination Gloves, Blood Banking equipment, Neonatal equipment, Blood Transfusion and Intravenous sets, Vending Machines, Iron and Folic Acid Tablets, Sanitary Napkins, Oral Rehydration Salts and Medicated Plasters etc. The company has a wide network of stockiest and retail outlets spread across the length and breadth of the country to market its products. HLL has also launched several initiatives in the services sector – for medical infrastructure development, diagnostic centers and procurement consultancy services.

PRODUCTS DETAILS

S.no	Composition	Unit Specification	Anticipate d Annual Quantity	Packing Specifications	Secondary packing	Shelf Life Required	Reference brand	Company
1	Natural micronised progesterone 100mg soft gelatin capsules	10 caps/strip	30000 strips of 10 caps	1 Corrugated box = 60 DC, 1 DC = 10 BC, 1 BC = 1 strip (blister) + 1 leaflet, 1 strip = 10 soft gelatin capsules		24	HILGESTR ONE 100 MG	HLL
2	Natural micronised progesterone 200mg soft gelatin capsules	10 caps/strip	150000 Strips of 10 caps	1 Corrugated box = 60 DC, 1 DC = 10 BC, 1 BC = 1 strip (blister) + 1 leaflet, 1 strip = 10 soft gelatin capsules		24	HILGESTR ONE 200 MG	HLL
3	Natural micronised progesterone 200mg soft gelatin capsules- Physician Sample	2 caps/strip	25000 Strips of 2 caps	1 Corrugated box = 20 DC, 1 DC = 1 strip, 1 strip = 2 soft gelatin capsules		24	HILGESTR ONE 200 MG PS	HLL
4	Ferrous ascorbate eq to 100mg iron+ folic acid 1.5mg + Zinc 22.5mg tabs	10 tabs/strip	500000 strips of 10 tabs	1 Corrugated box = 20 DC, 1 DC = 10 strips (Alu-Alu), 1 strip = 10 tablets		24	XOOM	HLL
5	Ferrous ascorbate eq to 100mg iron+ folic acid 1.5mg + Zinc 22.5mg tabs - Physician Sample	2 tabs/strip	Will be informed later	1 Corrugated box = 20 DC, 1 DC = 1 strip, 1 strip = 2 tablets		24	XOOM PS	HLL
6	Rabeprazole 20 mg+Domperidone 30 mg caps	10 caps/strip	45000 strips of 10 tabs	1 Corrugated box = 50 DC, 1 DC = 10 strips, 1 strip = 10 capsules		24	Setright DSR	HLL
7	Rabeprazole 20 mg+Domperidone 30 mg caps -Physician Sample	2 caps/strip	Will be informed later	1 Corrugated box = 25 BC, 1 BC = 1 strip, 1 strip = 2 capsules		24	Setright DSR PS	HLL

The requirement mentioned above is tentative only and actual orders may vary as per the time to time requirement of HLL.

Packing Material Specification	
BABY CARTON	250Gsm foreign art card with 4 Colour printing, single side printing, finishing with outer gloss lamination with dye punching and pasting
DISPLAY CARTON	350Gsm ITC saffaire graphic 4 Colour printing, single side printing, finishing with outer gloss lamination with dye punching and pasting
MASTER CARTON (CORRUGATED BOX)	Narrow Flute 7 Ply Corrugated Card Board Box Total Gsm = >1147 inner & outer ply virgin kraft paper of which outer ply to be alkali resistant with bitumen. The box shall be single piece with double stapling using flat wire of MS or GI material as per ISI 10066, 1981. Gsm: - (outer Line bituminised) 160, Inner lining 120x3 flute= 150x3 (@35% extra for 3 ply corrugating). Direction of flute: Vertical, nature of flute: Narrow. Punch Resistance - Not less than 45deg. C 0Zs per tear inch. Bursting strength: 15 kg/cm ² (min.) (bursting factor not less than 20, Gum -Nature: Starch Based.).
ALUMINIUM FOIL	Thickness- 0.021mm to 0.022 mm (21 to 22 micron), Gsm - 59 (54 to 56 aluminium + HSL 3 min.)
PVC/PVDC	Food Grade Thermo formable transparent blister foil. Thickness= 0.35 mm max. Gsm= 320 to 330, Sealing= Proper sealing, PVC= Non Toxic - PVC food grade, Yield= 3.125 to 3.03 mt ² / kg
LEAFLET	Maplitho Deluxe Paper Of 70 Gsm Min. Two Folds Printed In Single Colour (Black)

DOCUMENTS TO BE SUBMITTED WITH TECHNICAL BID

1. Copy of valid pharmaceutical product manufacturing license.
2. Copy of Revised Schedule M GMP certification for individual products details.
3. Copy of valid product permission for each of the quoted product.
4. Copy of manufacturing capacity certificate duly certified by Drug department or certification from a qualified chartered accountant.
5. Copy of Site Master file of factory and details of onsite quality assurance and lab facilities with details of equipments available
6. Copy of Recent No conviction certificate.
7. All the documents as per Format 1 to 11 of this tender document.
8. Earnest Money Deposit (EMD) in the form of bank Guarantee (Format – 13) or DD
9. Certificate of registration with details of constitution.
10. Last two years P & L account and balance sheet duly certified by a Chartered Accountant.
11. Last two years production details of the drugs to be supplied duly certified by Drug department or a chartered accountant.
12. Last two years purchase orders received from various agencies for the supply of similar products.
13. Sales Tax Clearance certificate.
14. Power of attorney for signatory of bid in Rs 200/- stamp paper duly notarized.
15. Signed copy of tender document.
16. DD for tender fees.

Bidders who have participated in our tenders for pharmaceutical products during the previous financial year (2016-17) are exempted from submitting the repetitive documents they have already submitted.

SCOPE OF WORK

1. Only primary manufacturers are eligible to participate in the tender.
2. Manufacture and supply the product in HLL's Brand Name under **Contract manufacturing agreement**.
3. Supply the product to various HLL Depot / Carrying & Forwarding Agents across India
4. Ensure strict compliance to all statutory regulations with furnishing of a "Certificate of Analysis" confirming to IP/BP/USP for each batch of all products purchased from the party.
5. The artwork for packing materials shall be provided by HLL.

GENERAL INSTRUCTIONS TO BIDDERS (GIB)

1. Ethical Standard

1.1 Bidders are expected to observe the highest standard of ethics during the procurement and execution of this Contract. In pursuit of this policy, HLL will reject a proposal for award if it determines that the Bidder being considered for award has engaged in corrupt or fraudulent practices in competing for the Contract

For the purposes of this provision, the terms set forth below are defined as follows:

- (i) Corrupt practice: means the offering, giving, receiving, or soliciting of anything of value to influence the action in the procurement process or in Contract execution; and
- (ii) Fraudulent practice: means a misrepresentation of facts in order to influence procurement process including collusive practices designed to establish bid prices at artificial, non-competitive levels to deprive HLL of the benefits of competition;

2. Cost of Bidding

The Bidder shall bear all costs associated with the preparation and submission of its bid and the Purchaser will in no case be responsible or liable for those costs.

3. Clarification of Tender Documents

3.1 A prospective Bidder requiring any clarification of the Tender Documents may notify the Purchaser in writing, or by fax at the purchasers mailing address indicated in the Invitation for Bids. The Purchaser will respond in writing to any request for clarification of Tender Documents, which it receives not later than 5 days prior to the deadline for submission of Bids prescribed by the Purchaser.

3.2 During the bid evaluation, the Purchaser may, at its discretion, ask the Bidder for a clarification of its bid. The request for clarification and the response shall be in writing, and no change in the price or substance of the bid shall be sought, offered, or permitted.

4. Amendment of Tender documents

4.1 At any time prior to the deadline for submission of bids, the Purchaser may, for any reason, modify the Tender Documents by amendment in company's/HLL website only.

4.2 The amendment will be notified in writing or fax or telegram or e-mail to all prospective Bidders, who have purchased the Tender Documents and will be binding on them.

Preparation of Bids

5. Language of Bid

All correspondence and documents related to the bid shall be in English.

6. Documents Accompanying the Bid

- 6.1 All the documents mentioned in document to be submitted along with technical bid. (page – 7).
- 6.2 If validity of revised Schedule M GMP or any other relevant document is expired and bidder has applied for renewal they can submit copy of application endorsed by drug department. However order will be placed only after submission of valid certificate.
- 6.3 For all the parts of the Bid, the Bidder shall prepare one original and copy of the bid as per Bid Data Sheet (BDS), clearly marking as “Original Bid” and “Copy” as appropriate. In the event of any discrepancy between them the original shall govern. The original and the copy of the bid, each consisting of the complete set of documents shall be signed by the Bidder or a person duly authorized to bind the Bidder to the Contract. All pages of the bid shall be numbered except for un-amended printed literature, which shall be initialed by the person signing the bid.
- 6.4 The bid shall contain no interlineations, erasures, or overwriting, except to correct errors made by the Bidder, in which case the person or persons signing the bid shall initial such corrections. Price should be quoted in number & words, in case there is a mismatch between the two price quoted in words shall be considered.

7. Bid Form and Earnest Money Deposit(EMD)

- 7.1 The Bidder shall complete the Bid Form and the appropriate Price Schedule furnished in the tender documents, indicating for the goods to be supplied, a brief description of the goods, and their country of origin, quantity and prices.
- 7.2 Bidder shall furnish, as part of its bid, EMD as mentioned below

EMD Amount	Validity
Rs 10,000/-	For six months from the date of opening of Technical Bid.

- 7.3 The EMD is required to protect the Purchaser against the risk of Bidder's conduct which would warrant the security's forfeiture.
- 7.4 The EMD shall be denominated in the currency of the bid and shall be in one of the following forms: -
- a bank guarantee issued by a nationalized or a scheduled bank in the form provided in the tender documents at Format – 13 or another form acceptable to the Purchaser
 - Account payee Demand draft drawn in favour of HLL Lifecare Limited, payable at Thiruvananthapuram
- 7.5 Any bid not secured in accordance with GIB Clause 7.2 will be rejected by the Purchaser as non-responsive.
- 7.6 Unsuccessful bidder's EMD's will be discharged/returned as promptly as possible but not later than 30 days after the expiration of the period of bid validity prescribed by the Purchaser.
- 7.7 The EMD may be forfeited: -
- If a Bidder:
 - withdraws its bid during the period of bid validity specified by the Bidder on the Bid Form; or
 - does not accept the correction of errors pursuant to GIB Clause 24.4.
 - in the case of the successful Bidder, if the Bidder fails:
 - to sign the contract in accordance with GIB Clause 29.

8. Financial Bid (Price Bid)

The Price Bid must be prepared in accordance with the instructions specified below:

- The Price must be quoted in accordance with format - 3 attached.

- b) The Price total must (refer column-e in the format – 3) include all costs associated with the execution of the contract including taxes, levies, duties, freight, insurance etc and on **Door delivery basis HLL Stores, anywhere in India.**
- c) Prices for the sample pack if not same as sales pack, may be indicated separately.
- d) The total price (column-e in the format – 3) shall only be considered for evaluation of bids.

9 Period of Validity of Bid

Bid shall remain valid up to 12 /6 months from the date of opening the financial bid.

10 Fixed prices

The prices quoted by the bidder shall remain firm and fixed during the currency of the contract which would be Twelve months (can be extendible) from the date of opening of the price bid and not subject to any variations on any account during this period.

11 Parallel rate contracts

HLL reserves the right to enter into the rate contract / parallel rate contracts with one or more parties or to place adhoc contracts simultaneously or at any time during the currency of contract, with one or more suppliers.

12 In case of Default

The purchaser is not bound to accept the L1 offer only and circumstances warranting where L1 shows its disinterest, L2 or higher offer may be considered for acceptance.

13 Risk purchase

If L1 or any other parties defaults (fails to deliver goods on time) then the purchaser reserves the right to purchase the goods from L2 or higher bidder or from market at the risk and cost of supplier and if the purchase happens at a price higher than the ordered rates, the purchaser shall have the right to claim the difference upon whom order was originally placed and supplier will be under obligation to pay the same. The purchaser has the right to recover the same from the performance security if the supplier does not make the payment.

14 Inspection

The supplier should submit the internal lab reports for the supplies made to HLL. The purchaser reserves the right to sample check the consignment at the time of delivery for which cost shall be borne by the supplier (pre-dispatch inspection). HLL may analyse the sample drawn from the goods received at depots/C&FAs. In case of sample testing failure at third party lab/ HLL's lab or quality related market complaints, the supplier shall take sole responsibility to replace the entire batch free of cost.

15 Shelf Life

The supplies of medicines / drugs should be from fresh stock only. Minimum desirable shelf life is two years or as mentioned in the product details. At the time of receipt of medicines, they should have the latest manufacturing date and minimum remaining expiry period should be 5/6th of the life of the drug.

16 Indemnity

The supplier agrees to indemnify purchaser and will always keep it indemnified against all terms, claims, demands, losses, costs, expenses, legal issues etc. arising out of supply of drugs.

17 Short supply

If any shortages in sealed boxes received by HLL are detected then supplier should be held responsible. In such a case, the supplier will have to make good of the loss or refund the payment for such quantity equal to its F.O.R. value if the payment is already made. If the payment is not made, purchaser will have right to deduct the payment for the equivalent F.O.R. value corresponding to quantity found short.

18 Flexibility of prices

The purchaser has option to re-negotiate with rate contract holder to bring down the rate contract prices whenever market fluctuations affect the prices abnormally.

Submission of Bids

19 Sealing and Marking of Bids

a) The Bidder shall prepare and seal in **separate packets** the following in duplicate for:

- **Technical Bid**
- **Financial Bid**

Packet will contain the Technical Bid and Price Bid in **separate envelopes**, duly marking the envelopes as **TECHNICAL BID** and **FINANCIAL BID** for Pharmaceutical Products.

All the above packets shall then be sealed in an **outer envelope**, duly marking the envelope as **BIDS FOR IFB No. HLL/MKTG/SD/2017-18/03 DT.17.08.2017**

- i) The inner and outer envelopes shall be addressed to HLL at the address given in the bid data sheet and
- ii) Bear the Contract name, the Invitation for Bids title and number, and the statement **DO NOT OPEN BEFORE**. (Mention the date of opening of the bid as given in the tender documents).
- iii) The inner envelopes shall also indicate the name and address of the Bidder so that the bid can be returned unopened in case it is declared late.
- iv) If the outer envelope is not sealed and marked as required, HLL will assume no responsibility for the bids misplacement or premature opening.

20 Deadline for Submission of Bids

Bids must be received by HLL at the address specified in the tender not later than the time and date stated in the tender. HLL may, at its discretion, extend this deadline for submission of bids in which case, all rights and obligations of HLL and Bidder thereafter be subject to the deadline as extended.

21 Late Bids

Any bid received by HLL after the bid submission deadline prescribed by HLL in the tender, will be rejected and returned unopened to the Bidder.

22 Modification and Withdrawal of Bids

Bids once submitted should not be modified. However in exceptional cases where modification is inevitable, the following procedure for the same should be adopted.

22.1 Modification will be permitted only if a written notice of the same is received by HLL prior to the deadline prescribed for bid submission.

22.2 The Bidder's modifications shall be prepared, sealed, marked, and dispatched as follows

- (a) The Bidders shall provide an original and one copy of any modification(s) to its bid, clearly identified as such, in two inner envelopes duly marked **BID MODIFICATIONS ORIGINAL** and **BID MODIFICATIONS COPY**. The inner envelopes shall be sealed in an outer envelope, which shall be duly marked **BID**.

22.3 A Bidder wishing to withdraw its bid shall notify HLL in writing prior to the deadline prescribed for bid submission. The withdrawal notice shall:

- a) Be addressed to HLL at the address named in the bid data sheet and bear the Contract name, and the words **BID WITHDRAWAL NOTICE**. Bid withdrawal notices received after the bid submission deadline will be ignored and the submitted bid will be deemed to be a validly submitted bid.

22.4 No bid may be withdrawn in the interval between the bid submission deadline and the expiration of the bid validity period specified.

- 22.5 In the event of the date specified for bid receipt and opening being declared as a closed holiday for purchaser's office, the due date for submission of bids and opening of bids will be the following working day at the appointed times.
- 22.6 The purchaser may, at its discretion, extend this deadline for submission of bids by amending the Tender Documents or any other reasons, in which case all rights and obligations of the Purchaser and Bidder previously subject to the deadline will thereafter be subject to the deadline as extended, in our website.
- 22.7 Purchaser will not be held responsible for the postal delay, if any, in the delivery of the tender document or the non-receipt of the same. Bids sent by Telex /Fax /Telegraph will not be accepted.
- 22.8 HLL reserves the right to club or split the items of works, change the qualifying criteria at their discretion and to reject the bid or cancel the tender without assigning any reason thereof.

Bid Opening and Evaluation

23 Opening of Bids by HLL

- 23.1 Bids received before the dead line of the submission of the bid will be opened on the date and time of opening mentioned in this tender enquiry.
- Bidders wishing to be present at the time of such opening may send their duly authorized representative. Only Technical Bids will be opened on that day.

24 Evaluation of Bids

- 24.1 The purchaser will scrutinize the technical bid for compliance to the specifications and documentation requirement as per the bid document. Purchaser may depute its competent officers to the premises of the bidder qualified on the basis of technical scrutiny, for on-site evaluation of the claims made in the technical bid, if deemed appropriate on purchaser's sole discretion. The bidders will be short-listed on the basis of responsiveness of technical bid as well as report of on-site technical evaluation. The price bid of the bidders who are disqualified at the technical scrutiny and on-site evaluation will be returned un-opened. The short listed bidders will be informed about the time, date and venue of the price bid opening.
- 24.2 For opening of Financial Bid, only those Bidders qualifying in the Technical bid will be considered.
- 24.3 HLL will examine the bids to determine whether they are complete, whether any computational errors have been made, whether required securities have been furnished, whether the documents have been properly signed, and whether the bids are generally in order. HLL will ensure that each bid is from an eligible Bidder.
- 24.4 Arithmetical errors will be received on the following basis. If there is a discrepancy between the unit price and the total price, which is obtained by multiplying the unit price and quantity, or between subtotals and the total price, the unit or subtotal price shall prevail, and the total price shall be corrected. If there is a discrepancy between words and figures, the amount in words will prevail. If a Bidder does not accept the correction of errors, its bid will be rejected.
- 24.5 HLL may waive any minor nonconformity, or irregularity in a bid that does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any Bidder.
- 24.6 For price comparison during evaluation the net unit rate inclusive of all taxes, levies, freight & insurance (column - e in the format – 3) will only be considered.

25 Clarifications on Bids

During the bid evaluation, HLL may, at its discretion, ask the Bidder for a clarification of its bid. The request for clarification and the response shall be in writing, and no change in the price or substance of the bid shall be sought, offered, or permitted.

26 Contacting HLL

26.1 From the time of bid opening to the time of Contract award, if any Bidder wishes to contact HLL on any matter related to the bid, he shall do so in writing.

26.2 If a Bidder tries to influence HLL directly or otherwise, interfere in the bid evaluation process and the Contract award decision, his bid will be rejected.

27 HLL's Right to Accept or reject any or all Bids

HLL reserves the right to accept or reject any bid or to annul the bidding process and reject all bids at any time prior to Contract award, without assigning any reason thereof.

28 Notification of Award

28.1 Prior to the expiration of the period of bid validity, HLL will notify the successful Bidder in writing that its bid has been accepted.

The notification of award will constitute the formation of the Contract.

29 Signing of Contract

29.1 At the same time as HLL notifies the successful Bidder that its bid has been accepted, HLL will send the Bidder the Contract Form provided in the Tender Documents, incorporating all agreements between the parties.

29.2 Not more than ten (10) days following receipt of the Contract Form, the successful Bidder shall prepare the contract agreement on a Non Judicial stamp paper of Rs 200/-, sign with date and return it to HLL.

In case, the successful bidder does not do so, HLL in its discretion may cancel the bid of the successful bidder and may accept the bid of the next higher bidder and the successful bidder shall also be liable to pay EMD amount as damages to HLL.

CONDITIONS OF THE CONTRACT

1. Settlement of Disputes

1.1 Any disputes or difference arising between the parties with respect to the performance of any part of this agreement or anything connected therewith, etc shall as far as possible be mutually settled by the process of dialog and negotiation.

1.2 Conciliation/Arbitration

Any disputes or differences or questions or claims arising under or relating to a concerning or touching this agreement shall be referred to a sole arbitrator for arbitration in accordance with the provisions of the Arbitration and Conciliation Act 1996.

The arbitration proceedings shall be held at Thiruvananthapuram. The award passed by the arbitrator shall be final and binding on the parties hereto.

The conduct of such arbitration shall be in English

1.3 No suspension of work

The obligations of HLL and the bidder shall not be altered by reasons of conciliation/arbitration being conducted during the progress of supplies. Neither party shall be entitled to perform the obligations of the contract on account of conciliation/arbitration nor shall payments to the bidder continue to be made in terms of the contract.

1.4 Award to be binding on all parties

The award of the Sole Arbitrator, shall be final and binding on all parties.

1.5 Jurisdiction of Courts

Subject to arbitration, the Courts at Thiruvananthapuram alone shall have jurisdiction in respect of settlement of any matter arising out or in connection with the contract.

2. Time for Commencement and Acceptance

The Bidder shall commence work within two Weeks from date of issue of Letter of Acceptance.

3. Bidders Responsibilities

3.1 The Bidder shall be responsible for timely provision of all resources, information, and decision making under its control that are necessary to reach a mutually Agreed and Finalized Plan within a period of two (2) weeks from the date of issue of Letter of Acceptance.

3.2 The bidder shall acquire in its name all permits, approvals, and/or licenses from all local, state, or national government authorities or public service undertakings that are necessary for the performance of the Contract.

3.3 The bidder shall provide and employ only such personnel who are skilled and experienced in their respective callings and supervisory staff who are competent to adequately supervise the work at hand.

In particular, the key personnel namely the Project Leader, Quality Assurance personnel any Specialist/Analysts required as appropriate, need to have sufficient experience in terms of relevance and number of years required for the contract.

3.4 If for any reason beyond the control of the bidder, there arises a need to replace any personnel, the Bidder shall provide a replacement person of equivalent or better qualification and experience, subject to the written approval of HLL.

3.5 The bidder/bidder's representative is bound to obey the rules and regulations of HLL, terms and conditions of letter of award and purchase orders.

3.6 The bidder has to abide by delivery schedule strictly. H.L.L reserves the right to impose the penalty @ 0.50 % per week of delay.

- 3.7 The contract manufacturer shall acquire in its name all permits, approvals, and/or licenses from all local, state, or national government authorities or public service undertakings that are necessary for the performance of the Contract.
- 3.8 The contract manufacturer shall comply with all laws in force in India. The laws will include all national, provincial, municipal, or other laws that affect the performance of the Contract and are binding upon the contract manufacturer. The contract manufacturer shall indemnify and hold harmless HLL, its affiliates and all directors, shareholders and employees of HLL from and against any and all liabilities, damages, claims, actions, fines, penalties, proceedings, cost and expenses including counsel's fee of whatever kind or nature arising or resulting in any way connected with the product or arising from the contract manufacturer's failure to comply with the obligations of the contract or comply with applicable laws. The contract manufacturer shall provide and employ only such personnel who are skilled and experienced in their respective fields and supervisory staff who are competent to adequately supervise the work at hand.
- 3.9 Any product related cases shall be handled and connected expenses therewith shall be borne by the contract manufacturer only.
- 3.10 In case of sample testing failure at third party lab/HLL's lab or quality related market complaints, the supplier shall take sole responsibility to replace the entire batch free of cost with fresh lot.
- 3.11 Suppliers must ensure that the invoices raised against the purchase orders are included in their GST returns filing within the stipulated time period. Payment towards GST amount is subject to the submission of relevant proof regarding inclusion of supplier's invoice raised on HLL being included in the suppliers GST returns filing within the stipulated time.

Payment

4. Terms of Payment

Within 30 days of delivery and acceptance of consignment. The Contract Price shall be paid by HLL in Indian Rupees.

5. Delivery Schedule

First order shall be supplied to HLL within 60 days of receipt of order and subsequent orders shall be supplied within 45 days of receipt of orders.

6. Taxes and Duties

The Bidder shall bear and pay all taxes, duties, levies, and charges assessed on the bidder by all municipal, state, or national government authorities, in connection with the Goods and Services supplied under the Contract. Income Tax and Other Taxes as applicable at the time of execution of job or any other government-imposed liabilities would be deducted from each bill submitted by the bidder.

7. Intellectual Property

All rights including the Intellectual Property Rights subsisting in any material including any tools, utilities or methodologies belonging to HLL and used to perform the obligations under this Agreement shall remain vested upon HLL and any additional or new inventions made in the course of performance of services shall belong to HLL.

8. Confidential Information

HLL and the Bidder (the Receiving Party) shall each keep confidential and shall not, without the written consent of the other party to this Contract (the Disclosing Party), divulge to any third party, any documents, data, or other information of a confidential nature (Confidential Information), that has been marked Confidential (Confidential Information).

9. Force Majeure

Force Majeure shall mean any event beyond the reasonable control of HLL or of the Bidder, as the case may be, and which is unavoidable notwithstanding the reasonable care of the party affected and shall include, without limitation, the following

- (a) War, hostilities, or warlike operations (whether a state of war be declared or not), invasion, act of foreign enemy, and civil war;
- (b) Rebellion, revolution, insurrection, mutiny, usurpation of civil or military government, conspiracy, riot, civil commotion, and terrorist acts;
- (c) Strike, sabotage, lockout, embargo, import restriction, industrial dispute, epidemics, quarantine, and plague;
- (d) Earthquake, landslide, volcanic activity, fire, flood or inundation, tidal wave, typhoon or cyclone, hurricane, storm, lightning, or other inclement weather condition, nuclear and pressure waves, or other natural or physical disaster immediately effecting project implementation;

If either party is prevented, hindered, or delayed from or in performing any of its obligations under the Contract by an event of Force Majeure, then it shall notify the other in writing of the occurrence of such event and the circumstances of the event of Force Majeure within seven (7) days after the occurrence of such event.

Change in Contract Elements

10. Termination

HLL may at any time terminate the Contract for any reason by giving the Bidder thirty days (30) notice of termination

11. Termination for bidders Default

- (a) If the Bidder assigns or transfers the Contract or any right or interest therein in violation of the provision of Clause 12(Assignment); or
- (b) If the bidder, in the judgment of HLL, has engaged in corrupt or fraudulent practices in competing for or in executing the Contract, including but not limited to willful misrepresentation of facts concerning ownership of Intellectual Property Rights in, or Proper authorization and/or licenses from the owner to offer, the hardware, software, or materials provided under this Contract.

12. Assignment

The bidder shall not, without the express prior written consent of HLL, assign to any third party the Contract or any part thereof, or any right, benefit, obligation, or interest therein or there under.

13. Replacement

In case of market complaints due to the quality issues in the products the bidder shall take the sole responsibility to replace the entire defective batch(s) with fresh lot free of cost to HLL. An undertaking (Format-8) is to be submitted by the bidder to HLL.

In case of product rejection by the Drug Authorities, HLL shall destroy the defective/recalled quantity and all the expenses on account of this will be debited to the supplier.

14. Empanelment

Bidders who are qualified in the Technical evaluation and onsite facility audit will be empanelled for the quoted items for their future requirements of HLL.

FORMAT-1

DEVIATIONS /EXCLUSIONS SCHEDULE :

Bidders Proposal Ref No. and Date:

Bidder's Name and Address:

To,

Associate Vice President (CTD&SD)

HLL Lifecare Ltd.

(A Govt. of India Enterprise)

HLL Bhavan, Poojappura,

Thiruvananthapuram - 695012,

Kerala, India

Dear Sir,

We declare that the following are the only deviations and variations and exceptions / exclusions to the services as outlined in your Tender Documents. Except these deviations, subject to the approval and acceptance by HLL, the entire work shall be performed as per your requirements.

We also give below the cost of withdrawal of each deviations/exclusion

Clause No	Statement of Deviations/Exclusions and Variations (RS)	Cost of Withdrawal

Date

Signature:

Place:

Name:

Designation:

Seal:

FORMAT-2

SELF-DECLARATION

To,

Associate Vice President (CTD&SD)
HLL Lifecare Ltd.
(A Govt. of India Enterprise)
HLL Bhavan, Poojappura,
Thiruvananthapuram - 695012,
Kerala, India

Dear Sir,

This is to certify that our company has not been Black Listed /debarred or found guilty of malpractise /misconduct either by State Government or Government of India in connection with manufacture and supply of any of the product(s) quoted during the last 5 years period.

Date:

Signature:

Place:

Name:

Designation:

Seal:

PRICE BID

IFB No: HLL/MKTG/SD/2017-18/03 Dt. 17-08-2017

FORMAT- 3

Price Schedule for Manufacture & Supply of Pharmaceutical Products

Validity of Quotation / Tender: 12/6 months from the Date of Opening of Price Bid

Sl. No	Formulation	HSN Code	Minimum batch size	Unit of Measurement (UOM) (a)	Rate in Rs. Ps.				
					Basic Rate (inclusive of Freight, Insurance, etc.) (Rs. Ps) (b)	GST % (c)	GST Amount (Rs. Ps) (d)	Total unit rate per strip (Rs. Ps) (e)	
								In Figures	In Words
1	Natural micronised progesterone 100mg soft gelatin capsules			10 caps/ strip					
2	Natural micronised progesterone 200mg soft gelatin capsules			10 caps/ strip					
3	Natural micronised progesterone 200mg soft gelatin capsules – Physician Sample			2 caps/ Strip					
4	Ferrous ascorbate eq to 100mg iron+ folic acid 1.5mg + Zinc 22.5mg tabs			10 tabs/ strip					
5	Ferrous ascorbate eq to 100mg iron+ folic acid 1.5mg + Zinc 22.5mg tabs - Physician Sample			2 tabs/ strip					
6	Rabeprazole 20 mg+Domperidone 30 mg caps			10 caps/ strip					
7	Rabeprazole 20 mg+Domperidone 30 mg caps Physician Sample			2 caps/ strip					

Date:

Place:

Signature of the Bidder:

Name with seal:

- Please indicate the price both in figures as well as in words.
- The prices quoted shall be inclusive of all taxes, duties and levies and also freight & insurance etc. and Door Delivery Basis HLL Stores, Anywhere in India.
- Minimum order quantity will be minimum batch size (Whichever is higher) per purchase order.
- Preference shall be given to the minimum batch size quoted by any party in case of quoted rates are same.
- Price of sample pack if not same as sales pack, shall be indicated separately.

Note: 1. The rate quoted should be for per unit of measurement (UOM) as mentioned in the above format only

FORMAT- 4

BID FORM

Ref:
Date:

To,

Associate Vice President (CTD&SD)
HLL Lifecare Ltd.
HLL Bhavan, Poojappura,
Thiruvananthapuram - 695012,
Kerala, India

Dear Sir,

Sub: Our offer against tender No: HLL/MKTG/SD/2017-18/03 Dt: 17.08.2017

Having examined the Tender Documents, including Addenda Nos. [insert numbers], the receipt of which is hereby acknowledged, we, the undersigned, offer our services to **Manufacture the product under Contract Manufacturing** in full conformity with the Tender Documents for the total amount against the product as indicated in the price Schedule.

We undertake that in case our bid is accepted, we shall commence work and shall make all reasonable endeavor to achieve contract acceptance.

We agree to abide by this bid, which, in accordance with consists of this letter, the Price Schedule, letter of authorization, documents establishing conformity, list of deviations, and Attachments through [specify: the number of attachments] to this Bid Form, up to Two Years from the date of opening of financial bids and it shall remain binding upon us and may be accepted by you at any time before the expiration of that period.

We declare that the above quoted price for product is firm and shall not be subject to any variation for the entire period of the assignment.

We further declare that the above quoted prices include all taxes as on the date of bid submission, duties and levies payable by us under aforesaid assignment.

We declare that price/ rate offered is for **Manufacture & Supply of Pharmaceutical Products under Contract Manufacturing agreement** and all other related activities.

We have given details of deviations and exclusions (clause wise) taken with reference to tender documents provisions, along with justification for the services not covered in our offer.

We agree to all terms and conditions of the tender enquiry document.

The costs of withdrawals of these deviations / exclusions are enclosed with the Price Schedule. Until the formal final Contract is prepared and executed between us, this bid, together with your written acceptance of the bid and your notification of award, shall constitute a binding contract between us.

We understand that you are not bound to accept the lowest or any bid you may receive.

Dated this [insert: number] day of [insert: month], [insert: year].

Signature.....

Name.....

Designation and Seal...

In the capacity of [insert: title or position]

Duly authorized to sign this bid for and on behalf of [insert: name of Bidder]

FORMAT-5

SELF DECLARATION

To,

Associate Vice President (CTD&SD)

HLL Lifecare Ltd.

(A Govt. of India Enterprise)

HLL Bhavan, Poojappura,

Thiruvananthapuram - 695012,

Kerala, India

Dear Sir,

We hereby guarantee that the drugs supplied by our company are not spurious and we further guarantee not to supply any sub-standard or spurious drugs. We assure that the drugs/medicines to be supplied shall be as per the formulations / standard approved / specified by the Drug Control Act and Food & Drug Control Administration Regulation or as per the regulation of any such statutory authorities.

Signature:

Designation and Seal

Date:

FORMAT-6

PERFORMA FOR PERFORMANCE STATEMENT

(For a period of last Two years)

Bid no: _____ Date of Opening _____ Time _____ hrs

Name of the Firm _____

Order placed by (Full address of purchaser)	Order no & date	Description & quantity of ordered items	Value of Order	Date of completion of Delivery		Remarks indicating reasons of late delivery, if any	Was the supplies of goods satisfactory
				As per Contract	Actual		

Signature and seal of the Bidder _____

Countersigned by and seal of Chartered Accountant -----

FORMAT-7

Qualification form

CAPACITY AND QUALITY CERTIFICATION FORM

IFB NO. _____

DATE _____

1. Name of the firm: _____

Address _____

Telephone _____

Telefax _____

Telex _____

Cable _____

2. Name of principals or owner(s): _____

Address _____

Telephone _____

Telefax _____

Telex _____

Cable _____

3. _____ (Name of Manufacturer) is properly registered to supply pharmaceuticals or vaccines or medical devices in India, is in good legal and statutory standing with the responsible health authorities and is licensed as a primary manufacturer of the range of pharmaceuticals or vaccines or medical devices to be offered. (The list of items to be offered is attached).

4. The production capacities for _____ (name of Manufacturer) follow:

The installed capacity for this firm is as follows:

Annual Capacity Non-Sterile

Annual Capacity Sterile

Dry:

Tablets

Vials

Capsules

Bottles

Sachets

Wet: Internal
(Liquids and Colloids)

Syrups Ampoules

Suppositories I.V. Fluids

Aerosols

External

Liquids Drops/Ointments

Creams

Ointments

5. _____ (Name of Manufacturer) retains full records of production batches and quality control test results, has demonstrated compliance with the M GMP quality standards during the past one year, and will exhibit these on request.

6. _____ (Name of Manufacturer) has manufactured and marketed the specific goods covered by this tender document (Pharmaceuticals mentioned in the Product Code(s) offered), for at least two (2) years as per details of batch No. & date of manufacture given below and similar goods for atleast five (5) years.

7. We hereby certify that the above information is true and accurate to the best of our knowledge.

Signature of the Authority of company _____ Date: _____

Full name (Printed) _____

Position _____

FORMAT-8

UNDER TAKING LETTER FOR REPLACEMENT OF MARKET COMPLAINT GOODS

To,

Associate Vice President (CTD&SD)
HLL Lifecare Ltd.
(A Govt. of India Enterprise)
HLL Bhavan, Poojappura,
Thiruvananthapuram - 695012,
Kerala, India

Dear Sir,

We hereby assure you, that the products supplied by us will meet all the quality standards and even if any market complaint arises, we (name-----) take the responsibility to call back the complaint batches and replace and deliver the replaced stocks to HLL ware house at Chennai free of cost within 45 days.

Signature_____

Name_____

Designation and Seal

Station_____

Date_____

FORMAT- 9

PRODUCT LIABILITY CLAUSE FOR GOODS SUPPLIED

To,

Associate Vice President (CTD&SD)

HLL Lifecare Ltd.

(A Govt. of India Enterprise)

HLL Bhavan, Poojappura,

Thiruvananthapuram – 695012

Kerala, India

Dear Sir,

We hereby guarantee you that the goods supplied by us will be according to The Drugs & Cosmetic Act, 1940 and in case of any quality issues of the drugs supplied; we (name----) take the sole responsibility of all the customer complaints and will be liable for any legal issues arising out of that.

Signature_____

Name_____

Designation and Seal

Station_____

Date_____

FORMAT-10

LIST OF ITEMS QUOTED

Bid no: _____ Date of Opening _____

Name of the Firm _____

S.No	Products	UOM	Quoted / Not Quoted
1			
2			
3			
4			
5			
6			

Signature and seal of the Bidder _____

FORMAT-11

CHECKLIST

SI No	PARTICULAR OF DOCUMENT	ATTACHED / NOT ATTACHED	PAGE NO	Remarks
1	Tender Fees- In Form of Demand Draft			
2	EMD in the form of BG/DD			
3	Tender Document Duly Signed and Stamped At All Pages along with Corrigendum (if Any)			
4	Valid pharmaceutical product manufacturing license copy			
5	Revised Schedule M GMP Certificate copy			
6	Copy of Valid product Permission for the product quoted			
7	Manufacturing capacity duly certified by Drug department from a qualified chartered accountant			
8	Site Master file of factory			
9	Onsite quality assurance and lab facilities with detailed equipments available			
10	Recent No conviction certificate			
11	Certificate of Registration constituting the firm			
12	Last two years P & L account and balance sheet duly certified by a Chartered Accountant			
13	Last two years production details of the drugs to be supplied duly certified by a chartered accountant			
14	Last two years purchase orders received from various agencies for the supply of these drugs			
15	Sales Tax Clearance certificate			
16	Power of attorney for signatory of bid in Rs 200/- stamp paper duly notarized.			
17	Format -1 : Deviations /Exclusions Schedule			
18	Format -2 : Self Declaration			
19	Format -3: Format For Quoting			
20	Format -4: Financial Bid Forwarding Letter			
21	Format -5: Self Declaration not to be spurious			
22	Format -6: Performa for Performance Statement			
23	Format -7: Qualification Form			
24	Format - 8: Under taking letter for replacement of market complaint goods			
25	Format - 9: Product Liability clause for goods supplied			
26	Format - 10: List of Items Quoted			
27	Format - 11: Checklist			

FORMAT-12

FORM OF CONTRACT AGREEMENT

THIS CONTRACT AGREEMENT is made

the [*insert: number*] day of [*insert: month*], [*insert: year*].

BETWEEN

- (1) [*Insert: Name of Purchaser*], a [*insert: description of type of legal entity, for example, an agency of the Ministry of of the Government of [insert: country of Purchaser], or corporation incorporated under the laws of [insert: country of Purchaser]* and having its principal place of business at [*insert: address of Purchaser*] (hereinafter called “the Purchaser”), and
- (2) [*Insert: name of Supplier*], a corporation incorporated under the laws of [*insert: country of Supplier*] and having its principal place of business at [*insert: address of Supplier*] (hereinafter called “the Supplier”).

WHEREAS the Purchaser invited bids for certain Goods and ancillary services, viz., [*insert: brief description of Goods and services*] (*this has to be defined briefly*) and has accepted a bid by the Supplier for the contract manufacture and supply of those goods and services in the sum of [*insert: contract price in words and figures*] (hereinafter called “the Contract Price”).

NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
2. The following documents shall constitute the Contract between the Purchaser and the Supplier, and each shall be read and construed as an integral part of the Contract:
 - (a) This Contract Agreement
 - (b) Conditions of Contract
 - (c) Tender Enquiry Document.
 - (d) The Schedule of requirements
 - (e) Technical Requirements (including Technical Specifications)
 - (f) The Supplier’s bid and original Price Schedules
 - (g) The Purchaser’s Notification of Award
 - (h) [*Add here: any other documents*]
3. This Contract Agreement shall prevail over all other Contract documents. In the event of any discrepancy or inconsistency within the Contract documents, then the documents shall prevail in the order listed above.
4. In consideration of the payments to be made by the Purchaser to the Supplier as hereinafter mentioned, the Supplier hereby covenants with the Purchaser to provide the Goods and Services and to remedy defects therein in conformity in all respects with the provisions of the Contract. The Supplier shall be bound to compensate, indemnify and hold harmless Purchaser, its officials, agents, and employees and Government of India at its own expense from and against all suits, proceedings, claims, demands, losses and liabilities of any nature or kind, including all litigations costs and expenses, attorney’s fees, settlement payments and damages, arising from or relating to a quality failure in the supplied drugs, goods, equipments and/or services provided under this Contract or non-compliance with the Schedule of Requirements as per this Contract.

5. The Purchaser hereby covenants to pay the Supplier in consideration of the provision of the Goods and Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

Brief particulars of the goods and services which shall be supplied/ provided by the Supplier are as under:

Sl. No.	Brief Description of Goods	Quantity to be supplied	Unit Price	Total Price	Delivery Terms

TOTAL VALUE:

Delivery Schedule:

For and on behalf of the Purchaser

Signed: _____

in the capacity of [*insert: title or other appropriate designation*]

in the presence of ____

For and on behalf of the Supplier

Signed: _____

in the capacity of [*insert: title or other appropriate designation*]

in the presence of ____

CONTRACT AGREEMENT

dated the [*insert: number*] day of [*insert: month*], [*insert: year*]

BETWEEN

[*insert: name of Purchaser*], “the Purchaser”

and

[*insert: name of Supplier*], “the Supplier”

FORMAT-13

EMD BANK GURANTEE FORMAT

Whereas _____ (hereinafter called "the Bidder") has submitted its bid dated _____ (date of submission of bid) for the supply of _____ (name and/or description of the goods) (hereinafter called "the Bid") .

KNOW ALL PEOPLE by these presents that We, _____ (name of bank) of _____ (Name of Country), having our registered office at _____ (address of bank) (hereinafter called "the Bank") are bound unto _____ (name of purchaser) (hereinafter called "the Purchaser") in the sum of _____ for which payment well and truly to be made to the said Purchaser, the Bank binds itself, its successors and assigns by these presents. Sealed with the Common Seal of the said Bank this _____ day of _____ , 20____.

THE CONDITIONS of this obligation are:

1. If the Bidder
 - (a) withdraws its Bid during the period of bid validity specified by the Bidder on the Bid Form;
OR
 - (b) does not accept the correction of errors in accordance with Instruction to Bidders
OR
2. If the Bidder, having been notified of the acceptance of its bid by the Purchaser during the period of bid validity:
 - (a) fails or refuses to execute the Contract Form if required; or
 - (b) fails or refuses to furnish the Performance Security, in accordance with the Instruction to Bidders;

we undertake to pay the Purchaser up to the above amount upon receipt of its first written demand, without the Purchaser having to substantiate its demand, provided that in its demand the Purchaser will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the two conditions, specifying the occurred condition or conditions.

This guarantee will remain in force up to and including days/months after the date of bid opening i.e, days/months after(date), and any demand in respect thereof should reach the Bank not later than the above date.

.....
(Signature of the Bank)