
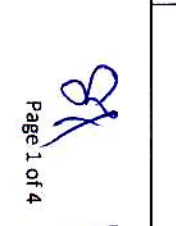



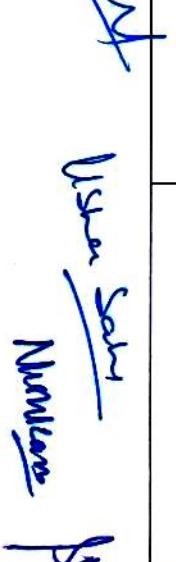
Schedule No. 01 - Paperless Critical Care and Anaesthesia Solution (RfX no. 3000002575)

Sl. No	Tender Page & Para	TENDER SPECIFICATION	NAME OF THE FIRM	REPRESENTATION RECEIVED FROM THE FIRMS	COMMITTEE RECOMMENDATION
1	Page 44	Scope of Work	Instromedix	All the desired main equipment should be floated individually. 1. Broader participation by leading manufacturer of individual product line. 2. Quoted model should be open to interface with electronic charting solution.	No Change considered
2	Page 44	Scope of Work	Instromedix	Item no D "Electronic data management & Automatic Electronic Patient Charting solution should be floated seperately." 1. Very limited supplier available to meet the desired such specification. 2. The manufacturer who provide such solution can integrate most of the leading Manufacturer's devices. 3. In case of any special requirement from the Electronic Charting solution provider for integration, such requirement should be clearly defined in the individual product line.	No Change considered
3	Page 44-45 Para A.1.20	A. Anaesthesia Machine with Integrated Monitor & Ventilator 20. Anaesthesia machine should have Colour LCD/TFT display of atleast 12" or more.	WIPRO GE HEALTHCARE	Anaesthesia machine should have Colour LCD/TFT display of atleast 15" or more.	No Change considered
4	Page 44-45 Para A.1.26	A. Anaesthesia Machine with Integrated Monitor & Ventilator 26. Anaesthesia Workstation including patient monitor should be US FDA or European CE (with 4 digit notified body number) approved.	WIPRO GE HEALTHCARE	Anaesthesia Workstation including patient monitor should be US FDA AND European CE (with 4 digit notified body number) approved.	No Change considered
5	Page 44-45	A. Anaesthesia Machine with Integrated Monitor & Ventilator Added Para	WIPRO GE HEALTHCARE	We humbly request for addition this point in Anesthesia specifications. Should have active scavenging system.	Anaesthesia Workstation should have Active AGSS system and it must be connected to the Central AGSS Port of NCI-AIIMS HITES for PCD connected to the Central AGSS Port of NCI-AIIMS HITES PCD please print the haematological and lung trends to be deleted
6	Page 47 Para B.7	B. Cardiac Monitor for ICU with CNS and Transport Monitor/Module 13. Should have full disclosure of user selectable waveform (either on monitor or through central station), haematological and lung trends.	Philips	These trends are not available with us and seem to be available with only a single vendor. We request you to kindly delete this point so that we may be able to participate in your prestigious tender.	Deleted









Usman Sahay
 Chairman

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Sl. No	Tender Page & Para	TENDER SPECIFICATION	NAME OF THE FIRM	REPRESENTATION RECEIVED FROM THE FIRMS	COMMITTEE RECOMMENDATION
7	Page 47 Para B.13	B. Cardiac Monitor for ICU with CNS and Transport Monitor/Module 13. Equipment should have US FDA or European CE certificate with four digit notified body number.	WIPRO GE HEALTHCARE	Equipment should have US FDA AND European CE certificate with four digit notified body number.	No Change considered
8	Page 48 Para B.18	B. Cardiac Monitor for ICU with CNS and Transport Monitor/Module 18. Each Main Monitor should be supplied with transport monitor and/or module (as the case maybe) such that it should not be required to change any patient leads while shifting the patient from main monitor to transport monitor nor should there be any break in acquisition of ECG, SpO2, NIBP, Respiration, temp, dual IBP parameters. The display on the Transport Monitor/Module should be at least 5" and should display at least ECG, SpO2, NIBP, Respiration, temp, dual IBP. It should have an independent battery backup of min 3 hrs and min 48 hours of trend.	WIPRO GE HEALTHCARE	Each Main Monitor should be supplied with transport monitor and/or module (as the case maybe) such that it should not be required to change any patient leads while shifting the patient from main monitor to transport monitor nor should there be any break in acquisition of ECG, SpO2, NIBP, Respiration, temp, dual IBP parameters. The display on the Transport Monitor/Module should be at least 5" and should display at least ECG, SpO2, NIBP, Respiration, temp, dual IBP. It should have an independent battery backup of min 3 hrs and min 24 hours of trend.	No Change considered
9	Page 48 Para 7	C. ICU Ventilator 7. Atleast 12" Colour Touch Screen TFT user interface screen. It should be possible to display at least three types of waveforms & two loops for each breath Access through touch screen & Direct access to vital settings: PEEP, O2 concentration, Respiratory rate & Volume (or Pressure).	WIPRO GE HEALTHCARE	Atleast 15" Colour Touch Screen TFT user interface screen. It should be possible to display at least three types of waveforms & two loops for each breath Access through touch screen & Direct access to vital settings: PEEP, O2 concentration, Respiratory rate & Volume (or Pressure). Justification: - Should be >15 inch display for having clear visibility and to reduce caregiver's stress factors. All leading ventilator manufacturers have been migrated from 12 inch to 15 inch display for this reason.	No Change considered
10	Page 49 Para 16	C. ICU Ventilator 16. A minimum of 5 nos. flow sensors should be supplied with the ventilator or one no permanent sensor which should be covered under warranty.	WIPRO GE HEALTHCARE	A minimum of 5 nos. flow sensors should be supplied with the ventilator or 3 nos (One on use, 2nd ready for use as standby after sterilization. 3rd with CSSD for sterilization purpose) permanent sensor which should be covered under warranty	A minimum of 3 nos. flow sensors should be supplied with the ventilator (Price to be quoted seperately)

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11	Page 49 Para 23	C. ICU Ventilator 23. Should have stand alone medical grade air compressor of same make (Price to be quoted as separately).	WI/PRO GE HEALTHCARE	Should have stand alone medical grade air compressor of same / OEM make (Price to be quoted as separately).	No Change considered
12	Page 49 Para 25	C. ICU Ventilator 25. It has to be driven by centralized compressed air. Primary driving source will be centralized compressed air and should have standby standalone compressor.	WI/PRO GE HEALTHCARE	It has to be driven by centralized compressed air. Primary driving source will be centralized compressed air and should have standby standalone compressor with auto changeover facility in case of piped air supply fails and vice versa.	It has to be driven by centralized compressed air. Primary driving source will be centralized compressed air and should have standby standalone compressor with auto changeover facility in case of piped air supply fails and vice versa.
13	Page 49 Para 25	C. ICU Ventilator 25. It has to be driven by centralized compressed air. Primary driving source will be centralized compressed air and should have standby standalone compressor.	Philips	Please note, point no 25 of the technical specifications under the Ventilator states that the Ventilator should be of same make as of Anaesthesia Workstation towards which we wish to bring below mentioned important points to your kind notice: 1. Since, required specifications of ICU ventilator and Anesthesia Workstation is not available in Philips portfolio, we would require to have an alliance with some reputed third party vendor meeting 100% specifications. we humbly request you to kindly delete point no.25 under ventilator section of your tender specifications to provide us a fair & equal opportunity to be part of your vision of making a state-of-the-art Anaesthesia/ Critical Care facility in your esteemed project of AIIMS-Jhajjar, equipped with world's latest technology equipments & solutions.	Not applicable as this clause is not mentioned in Para 25 of the spec
14	Page 53 Para 6	Display of Drug directory of more than 50 drugs, customized and adjustable.	Beckton Dickinson	Display of Drug directory of more than 1000 drugs, customized and adjustable under different profile.	No Change considered
15	Page 53 Para 9	Selectable Occlusion pressure trigger levels selectable from 300/500/900 mmHg. or atleast 3 selectable levels	Beckton Dickinson	Selectable pressure level should be from 100 to 1000 mm Hg	No Change considered
16	Page 53 Para 15	Docking Station with communication facility to connect it to the charting system for at least four pumps as per requirement so as to enable to power up to 4 pumps with one power cord and fixing the pump in the station when mounted on IV pole.	Beckton Dickinson	Docking Station with communication facility to connect it to the charting system for at least three pumps as per requirement so as to enable to power up to 3 pumps with one power cord and fixing the pump in the station when mounted on IV pole.	No Change considered <i>(3 or more pumps acceptable)</i>

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17		Suggested by Bidder	Beckton Dickinson	Point to be added: Pump should be equipped with Drug Dose Calculation software to reduce calculation error.	No Change considered
18		Suggested by Bidder	Beckton Dickinson	Point to be added: It should have Inbuilt drug error reduction system (DERS) to reduce medication error to save life.	No Change considered
19		Suggested by Bidder	Beckton Dickinson	Quality control event reporter software and downloadable report to provide complete audit of compliance.	No Change considered
20		In-line Ultrasonic Nebuliser with capability of producing < 3 micron drug particle. (Price to be quoted separately).	Drager	Remove the term "Ultrasonic"	In-line Nebuliser with capability of producing < 3 micron drug particle. (Price to be quoted separately).

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 Dr. Anurag Singh (Dr. Anurag Singh)

(Dr. Prateek Kumar)
 Dr. Prateek Kumar
(Dr. Anurag Singh)
 Dr. Anurag Singh

(Dr. Subham Bhatnagar)
 Dr. Subham Bhatnagar
(Dr. Anurag Singh)
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 Dr. Anurag Singh

Response To Commercial Pre-Bid Queries (Pre-Bid date: 11.01.2018)

NIB Ref: HITES/PCD/NCI-AIIMS/09/17-18 Dated: 01.01.2018

Schedule No. 01 'Paperless Critical Care and Anaesthesia Solution'

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1	Page no. 16, Point No. 20.1	20. Tender Validity 20.1 If not mentioned otherwise in the SIB, the bid shall remain valid for acceptance for a period of 270 days (Two hundred and Seventy days) after the date of bid opening prescribed in the Bidding Document. Any bid valid for a shorter period shall be treated as unresponsive and rejected.	M/S. Wipro Ge Healthcare	We humbly request to kindly mention the NOA validity also. You would agree that in case of site not ready/pre requisites not available the project execution for few sites extends by significantly longer duration. In such a scenario it not possible for the contract awarded firm to hold the same quoted prices. Hence request to kindly have the NOA validity also.	All Contractual obligations have been mentioned in the Bidding Document
2	Page no. 22, Point No. 39.2	If the quantity has not been increased at the time of the awarding the contract, the purchaser reserves the right to increase by up to twenty five (25) per cent, the quantity of goods and services mentioned in the contract (rounded off to next whole number) without any change in the unit price and other terms & conditions mentioned in the contract, during the currency of the contract.	M/S. Wipro Ge Healthcare	We humbly request to specify the timeline during which the repeat order can be placed. Currently this is open-ended and you would agree that in case of site not ready/pre requisites not available the project execution for few sites extends by significantly longer duration. In such a scenario it not possible for the contract awarded firm to accept the repeat order on the same quoted prices. Hence request to kindly specify the timeline during which the repeat order can be placed.	The sentence in the bidding document is self-explanatory

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Dr. A. S. R. B. N. (M.D. Anesthesiology)

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11/1/2018

Response To Commercial Pre-Bid Queries (Pre-Bid date: 11.01.2018)

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3	Page no. 32, Point No. 15.4	The supplier warrants comprehensively that the goods supplied under the contract is new, unused and incorporate all recent improvements in design and materials unless prescribed otherwise by the purchaser in the contract. The supplier further warrants that the goods supplied under the contract shall have no defect arising from design, materials (except when the design adopted and/or the material used are as per the Purchaser's/Consignee's specifications) or workmanship or from any act or omission of the supplier, that may develop under normal use of the supplied goods under the conditions prevailing in India.	M/S. Wipro Ge Healthcare	Only software Updates as part of our FMI program will be provided free of charge during warranty period. Any Upgrade will be made available to the purchaser at prices to be agreed separately. But software Update will be given free of charge as long as its comparable to the supplied hardware, during the warranty period	There is no relevance in the request wrt the referred clause.
4	Page no. 32, Point No. 15.4	Warranty as well as Comprehensive Annual Maintenance contract will be inclusive of all accessories	M/S. Wipro Ge Healthcare	We agree to give the warranty against defects of manufacture, workmanship and any replacement/repairs of parts or equipment and other items as per tender requirement, if required, will be done free of charge except for accessories, consumables, rubber goods, glass items and other perishable items.	No change considered

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Response To Commercial Pre-Bid Queries (Pre-Bid date: 11.01.2018)

NIB Ref: HITES/PCD/NCI-AIIMS/09/17-18 Dated: 01.01.2018

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5	Page no. 33, Point No. 15.6	Upon receipt of such notice, the supplier shall, within 8 hours on a 24(hrs) X 7 (days) X 365 (days) basis respond to take action to repair or replace the defective goods or parts thereof, free of cost, at the ultimate destination. The supplier shall take over the replaced parts/goods after providing their replacements and no claim, whatsoever shall lie on the purchaser for such replaced parts/goods thereafter. The penalty clause for non rectification will be applicable as per conditions laid down in the Bidding Document.	M/S. Wipro Ge Healthcare	Upon receipt of notice, within 8 hrs we shall initiate the action to repair/replace the defective part. Completion of repair will depend on nature of repair required. You would agree, that considering the Custom holidays & Govt. holidays it's not practical to have 24(hrs) X 7 (days) X 365 (days) as Service Criteria. Hence, we request you to kindly amend it as " Working days of the respective institute ".	No change considered
6	Page no. 33, Point No. 15.7	In the event of any rectification of a defect or replacement of any defective goods during the warranty period, the warranty for the rectified/replaced goods shall be up to the completion of the original warranty period of the main equipment.	M/S. Wipro Ge Healthcare	Please clarify this point whether the warranty extension would be upto the original equipment warranty or will be extended by the original warranty duration	The sentence in the bidding document is self-explanatory and very clear.
7	Page no. 33, Point No. 15.8	If the supplier, having been notified, fails to respond to take action to repair or replace the defect(s) within 8 hours on a 24(hrs) X 7 (days) X 365 (days) basis, the purchaser may proceed to take such remedial action(s) as deemed fit by the purchaser, at the risk and expense of the supplier and without prejudice to other contractual rights and remedies, which the purchaser may have against the supplier.	M/S. Wipro Ge Healthcare	We can't accept this point "the purchaser may proceed to take such remedial action(s) as deemed fit by the purchaser.	No change considered

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Response To Commercial Pre-Bid Queries (Pre-Bid date: 11.01.2018)

NIB Ref: HITES/PCD/NCI-AIIMS/09/17-18 Dated: 01.01.2018

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8	Page no. 34, Point No. 21	TERMS AND MODE OF PAYMENT	M/S. Wipro Ge Healthcare	Please specify the timeline within which HLL would release the payment post receipt of complete payment related required documents	Generally payments against proper submission of bills do not take more than 7 working days subject to availability of fund.
9	Page no. 38, Point No. 23.1	Purchaser under the contract, deduct from the contract price, as liquidated damages, a sum equivalent to 0.5% per week of delay or part thereof on delayed supply of goods, installation, commissioning and/or services until actual delivery or performance subject to a maximum of 10% of the contract price. Once the maximum is reached Purchaser may consider termination of the contract as per GCC 24.	M/s. Wipro Ge Healthcare	Purchaser/Consignee under the contract, deduct from the contract price, as liquidated damages, a sum equivalent to 0.5% per week of delay or part thereof on delayed supply of goods, installation, commissioning and/or services until actual delivery or performance subject to a maximum of 5% of the contract price.	No change considered
10	Page no. 116 Section-VIII Point no. 2	All the items, nannely, Patient Monitor, Central Nursing Station, Anaesthesia Work Station, Ventilator and Electronic Charting System as per tender specifications should be of the same make/manufacturer.	M/s. Philips India	The bidders should be a manufacturer or its authorised agent for any of the following combinations of equipment: a. Patient Monitor, Central Nursing Station and Electronic Charting System as per tender specifications. and/or b. Anaesthesia Work Station, Ventilator and Electronic Charting System as per tender specifications.	No change considered

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